

**Closed Joint Stock Company**  
**“First Ukrainian International Bank”**  
**Financial Statements and Independent Auditor’s**  
**Report**

*For the year ended 31 December 2007*  
*Together with Independent Auditors’ Report*

## **Contents**

### Independent Auditors' Report

Balance Sheet .....	1
Statement of Income .....	2
Statement of Cash Flows .....	3
Statement of Changes in Equity .....	4

### Notes to the Financial Statements

1. Principal Activities .....	5
2. Operating Environment of the Bank.....	5
3. Basis of Preparation.....	5
4. Summary of Significant Accounting Policies .....	7
5. Critical Accounting Estimates and Judgements in Applying Accounting Policies.....	18
6. Cash and Cash Equivalents .....	19
7. Balance with the National Bank of Ukraine .....	19
8. Due from Other Banks.....	20
9. Loans to Customers .....	21
10. Investment Securities Available for Sale.....	23
11. Property and Equipment, Investment Property and Intangible Assets .....	24
12. Due to Other Banks .....	27
13. Customer Accounts (including certificates of deposit) .....	27
14. Eurobonds Issued.....	28
15. Bonds Issued .....	28
16. Other Borrowed Funds.....	29
17. Other Liabilities.....	30
18. Share Capital .....	30
19. Segment Analysis .....	31
20. Interest Income and Expense .....	37
21. Fee and Commission Income and Expense.....	38
22. Other Income, net .....	38
23. Operating Expenses .....	39
24. Income Taxes .....	39
25. Risk Management.....	41
26. Fair Values of Financial Instruments.....	50
27. Maturity Analysis of Financial Assets and Liabilities.....	52
28. Contingencies, Commitments and Derivative Financial Instruments .....	54
29. Related Party Transactions.....	58
30. Capital.....	60
31. Subsequent Events.....	62

## **INDEPENDENT AUDITORS' REPORT**

### **TO THE SHAREHOLDERS AND THE BOARD OF CLOSED JOINT STOCK COMPANY FIRST UKRAINIAN INTERNATIONAL BANK:**

We have audited the accompanying financial statements of Closed Joint Stock Company First Ukrainian International Bank (the "Bank"), which comprise the balance sheet as at 31 December 2007, and the statement of income, statement of cash flows and statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2007, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### *Emphasis of matter*

We draw attention to the fact that the Bank has previously issued financial statements for the year ended 31 December 2007, on which we expressed an unqualified opinion on 24 March 2008. The previously issued financial statements for the year ended 31 December 2007 authorised for issue on 24 March 2008 have been revised as disclosed in Note 3. This opinion on these revised financial statements supersedes our previously issued opinion.

*Ernst & Young Audit Services LLC*

19 September 2008

**First Ukrainian International Bank**  
**Balance Sheet as at 31 December 2007**  
(in thousands of US dollars)

	Notes	2007	2006 (adjusted)
<b>Assets</b>			
Cash on hand and in transit	6	57,223	27,188
Balance with the National Bank of Ukraine	7	54,856	78,183
Due from other banks	8	112,376	90,670
Loans to customers	9	1,675,942	676,121
Investment securities available for sale	10	122,791	67,715
Securities pledged under repurchase agreements – available for sale		20,101	-
Other assets		19,722	12,076
Property and equipment	11	171,063	87,375
Investment property	11	4,406	2,861
Intangible assets	11	2,737	2,791
<b>Total assets</b>		<b>2,241,217</b>	<b>1,044,980</b>
<b>Liabilities</b>			
Due to other banks	12	71,566	53,541
Customer accounts (including certificates of deposits)	13	832,192	501,622
Eurobonds issued	14	282,896	-
Bonds issued	15	59,586	-
Other borrowed funds	16	474,706	290,838
Current income tax liability		2,205	932
Other liabilities	17	11,263	7,368
Deferred tax liability	24	24,083	8,119
<b>Total liabilities</b>		<b>1,758,497</b>	<b>862,420</b>
<b>Equity</b>			
Share capital	18	325,868	90,864
Share premium		11,247	11,247
Revaluation reserve for premises		67,556	31,269
Revaluation reserve for investment securities available for sale		32	(43)
Translation differences reserve		6,410	6,410
Retained earnings		71,607	42,813
<b>Total equity</b>		<b>482,720</b>	<b>182,560</b>
<b>Total liabilities and equity</b>		<b>2,241,217</b>	<b>1,044,980</b>

Signed on behalf of the Management Board on 19 September 2008.

O.G. Voropaeva (Temporary Acting Chairman of the Management Board)

O.M. Moshkalova (Chief Accountant)

*First Ukrainian International Bank*  
*Statement of Income for the Year Ended 31 December 2007*  
(in thousands of US dollars)

	Notes	2007	2006
Interest income	20	168,275	84,463
Interest expense	20	(96,293)	(41,537)
Net interest income	20	71,982	42,926
Allowance for loan impairment	8, 9	(14,824)	(13,102)
<b>Net interest income after allowance for loan impairment</b>		<b>57,158</b>	<b>29,824</b>
Fee and commission income	21	37,436	23,257
Fee and commission expense	21	(10,321)	(6,145)
<b>Net fee and commission income</b>	21	<b>27,115</b>	<b>17,112</b>
Gain less losses arising from dealing in foreign currencies		3,997	3,094
Foreign exchange translation result		824	(40)
Gain/ (loss) from disposal of securities available for sale		315	(24)
Provision for credit related commitments		(1,343)	(587)
Loss on disposal of non-current assets held for sale		-	(225)
Other income, net	22	2,418	1,219
<b>Operating income</b>		<b>90,484</b>	<b>50,373</b>
Operating expenses	23	(52,281)	(33,525)
<b>Profit before income tax expense</b>		<b>38,203</b>	<b>16,848</b>
Income tax expense	24	(10,163)	(5,520)
<b>Net profit for the year</b>		<b>28,040</b>	<b>11,328</b>

**First Ukrainian International Bank**  
**Statement of Cash Flows for the Year Ended 31 December 2007**  
(in thousands of US dollars)

	2007	2006
<i>Cash flows from operating activities</i>		
Interest income received	163,520	83,500
Interest expense paid	(77,987)	(34,120)
Fee and commission income received	37,333	23,257
Fee and commission expense paid	(10,322)	(6,145)
Income received from trading in foreign currencies	3,997	3,094
Other income received	772	679
Operating expenses paid	(42,447)	(26,165)
Income tax paid	(5,282)	(6,567)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>	<b>69,584</b>	<b>37,533</b>
<i>Changes in operating assets and liabilities:</i>		
Net decrease/(increase) in mandatory reserve balance with the National Bank of Ukraine	(15,337)	13,995
Net decrease in securities at fair value through profit or loss	-	15,782
Net decrease in due from other banks	8,247	63,583
Net increase in loans to customers	(1,008,398)	(329,053)
Net increase in other assets	(5,280)	(8,906)
Net increase/(decrease) in due to other banks	17,019	303
Net increase in customer accounts	321,892	116,145
Net increase in other liabilities	1,169	1,748
<b>Net cash used in operating activities</b>	<b>(611,104)</b>	<b>(88,870)</b>
<i>Cash flows from investing activities</i>		
Purchase of property and equipment and intangible assets	(44,684)	(22,322)
Proceeds from sale of property and equipment	283	232
Acquisition of investment securities available for sale	(2,033,342)	(172,377)
Proceeds from disposal of investment securities available for sale	1,965,756	107,215
Proceeds from redemption of investment securities held to maturity	-	549
Proceeds from disposal of non-current assets held for sale	-	500
<b>Net cash used in investing activities</b>	<b>(111,987)</b>	<b>(86,203)</b>
<i>Cash flows from financing activities</i>		
Decrease in due to the National Bank of Ukraine	-	(547)
Proceeds from Eurobonds issued	271,657	-
Proceeds from bonds issued	59,887	-
Proceeds from other borrowed funds	464,239	348,585
Repayments of other borrowed funds	(286,661)	(169,610)
Share issue	235,004	60,000
<b>Net cash from financing activities</b>	<b>744,126</b>	<b>238,428</b>
Effect of exchange rate changes on cash and cash equivalents	480	116
<b>Net increase in cash and cash equivalents</b>	<b>21,515</b>	<b>63,471</b>
Cash and cash equivalents at the beginning of the year	145,645	82,174
<b>Cash and cash equivalents at the end of the year (Note 6)</b>	<b>167,160</b>	<b>145,645</b>

**First Ukrainian International Bank**  
**Statement of Changes in Equity for the Year Ended 31 December 2007**  
(in thousands of US dollars)

	Share capital	Share premium	Revaluation reserve for investment securities available for sale	Revaluation reserve for premises	Translation differences reserve	Retained earnings	Total equity
<b>Balance at 1 January 2006 (as previously reported)</b>	<b>30,864</b>	<b>11,247</b>	-	<b>15,511</b>	-	<b>37,317</b>	<b>94,939</b>
Reclassification of translation differences reserve (Note 3)	-	-	-	-	6,410	(6,410)	-
<b>Balance at 1 January 2006 (as adjusted)</b>	<b>30,864</b>	<b>11,247</b>	-	<b>15,511</b>	<b>6,410</b>	<b>30,907</b>	<b>94,939</b>
Revaluation of premises	-	-	-	21,589	-	-	21,589
Depreciation transfer on revalued premises	-	-	-	(578)	-	578	-
Revaluation of investment securities	-	-	(57)	-	-	-	(57)
Tax effect recorded directly in equity	-	-	14	(5,253)	-	-	(5,239)
Net income recognised directly in equity	-	-	(43)	15,758	-	578	16,293
Net profit for the year	-	-	-	-	-	11,328	11,328
Total recognised income	-	-	(43)	15,758	-	11,906	27,621
Share issue (Note 18)	60,000	-	-	-	-	-	60,000
<b>Balance at 31 December 2006 (adjusted)</b>	<b>90,864</b>	<b>11,247</b>	<b>(43)</b>	<b>31,269</b>	<b>6,410</b>	<b>42,813</b>	<b>182,560</b>
Revaluation of premises	-	-	-	49,389	-	-	49,389
Depreciation transfer on revalued premises	-	-	-	(754)	-	754	-
Net gains on change in fair value of investment securities available-for-sale	-	-	398	-	-	-	398
Realised gains on investment securities available-for-sale	-	-	(315)	-	-	-	(315)
Tax effect recorded directly in equity	-	-	(8)	(12,348)	-	-	(12,356)
Net income recognised directly in equity	-	-	75	36,287	-	754	37,116
Net profit for the year	-	-	-	-	-	28,040	28,040
Total recognised income	-	-	75	36,287	-	28,794	65,156
Share issue (Note 18)	235,004	-	-	-	-	-	235,004
<b>Balance at 31 December 2007</b>	<b>325,868</b>	<b>11,247</b>	<b>32</b>	<b>67,556</b>	<b>6,410</b>	<b>71,607</b>	<b>482,720</b>

The notes set out on pages 5 to 62 form an integral part of these financial statements

## **1. Principal Activities**

Closed joint stock company First Ukrainian International Bank (the “Bank”) was established on 20 November 1991 and commenced operations in April 1992. The Bank provides a full range of banking services, including taking deposits and granting loans, investing in securities, transfer of payments in Ukraine and abroad, exchange of currencies and issuance and processing of payment cards.

The registered office of the Bank is located at: 2-a Universytetska Street, Donetsk, Ukraine. As at 31 December 2007 it had 11 branches throughout Ukraine. The Bank had 2,829 employees as at 31 December 2007 (2006 – 1,937 employees).

The Bank’s shareholders as at 31 December 2007 are “SCM FINANCE” (99.8% of share capital) and a private shareholder (0.2% of share capital) (31 December 2006: “SCM FINANCE” – 99% of share capital, and a private shareholder – 1% of share capital). The ultimate controlling party of the Bank is a Ukrainian citizen, Mr. R.L. Akhmetov.

## **2. Operating Environment of the Bank**

Whilst there have been improvements in recent years in the economic situation in Ukraine, the economy of Ukraine continues to display certain characteristics of an emerging market. These characteristics include, but are not limited to, the existence of a currency that is not freely convertible outside of the country, a low level of liquidity in the public and private debt and equity markets, restrictive currency controls and relatively high inflation.

Additionally, the banking sector in Ukraine is particularly sensitive to adverse currency and interest rates fluctuations, political instability and economic conditions. Furthermore, the need for further developments in bankruptcy laws, formalised procedures for the registration and enforcement of collateral, and other legal and fiscal impediments contribute to the difficulties experienced by banks currently operating in Ukraine.

The future direction of Ukraine is largely dependent upon the effectiveness of economic, financial and monetary measures undertaken by the Government, together with legal, regulatory and political developments, which are beyond the Bank’s control.

In addition, economic conditions continue to limit the volume of activity in the financial markets. Market quotations may not be reflective of the values for securities which would be determined in an efficient, active market involving a large number of willing buyers and willing sellers.

## **3. Basis of Preparation**

### ***General***

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”).

The financial statements are prepared under the historical cost convention except for investment properties, premises, and derivative financial instruments and available for sale investments that have been measured at fair value.



### **3. Basis of Preparation (Continued)**

The financial statements are presented in thousands of US dollars (“USD”) unless otherwise indicated.

#### ***Inflation accounting***

The Ukrainian economy was regarded as being hyperinflationary for the ten-year period ended 31 December 2000. As such, the Bank has applied IAS 29 “Financial accounting in hyperinflationary economies”. The effect of applying IAS 29 is that non-monetary items were restated using the Consumer Price Index to measuring units current at 31 December 2000, and these restated values were used as a basis for accounting in subsequent accounting periods.

#### ***Changes in accounting policies***

During the year, the Bank has adopted the following new and amended IFRS. Adoption of these standards did not have any effect on the financial performance or position of the Bank. The principal effects of these changes are as follows:

##### ***IFRS 7 “Financial Instruments: Disclosures”***

This standard requires disclosures that enable users of the financial statements to evaluate the significance of the Bank’s financial instruments and the nature and extent of risks arising from those financial instruments. The new disclosures are included throughout the financial statements.

##### ***Amendment to IAS 1 “Presentation of Financial Statements”***

This amendment requires the Bank to make new disclosures to enable users of the financial statements to evaluate the Bank’s objectives, policies and processes for managing capital. These new disclosures are shown in Note 30.

#### ***Reissuance of the financial statements***

Subsequent to issuance of its financial statements for the year ended 31 December 2007, the Bank discovered that repo and reverse repo agreements were not recognised properly in the financial statements. Accordingly, the Bank decided to re-issue its financial statements for the year ended 31 December 2007. These financial statements supersede the previously issued financial statements authorised for issue on 24 March 2008.

In addition, the Bank has reclassified translation difference reserve as a separate component of equity in accordance with IAS 21, *The Effect of Changes in Foreign Exchange Rates*. The effect of this reclassification is presented in the table below.

#### ***Reclassifications***

The following reclassifications have been made to 2006 balances:

### 3. Basis of Preparation (Continued)

Amount	Previously reported	Reclassified	Comment
6,410	Retained earnings	Transaction difference reserve	To recognise translation differences reserve as a separate component of equity in accordance with IAS 21
		Operating expenses (Salary, employee benefits and compulsory contributions to the State funds)	To present losses on initial recognition of loans to customer according to their nature
677	Losses on initial recognition of loans to customers	Customer accounts (including certificates of deposit)	
529	Certificates of deposit	certificates of deposit)	To comply with 2007 presentation

### 4. Summary of Significant Accounting Policies

#### *Financial assets*

##### *Initial recognition*

Financial assets in the scope of IAS 39 are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs. The Bank determines the classification of its financial assets upon initial recognition.

##### *Date of recognition*

All regular way purchases and sales of financial assets are recognised on the settlement date i.e. the date that an asset is delivered to or by the Bank. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

##### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as trading securities or designated as investment securities available-for-sale. Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in the statement of income when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

##### *Available-for-sale financial assets*

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as financial assets at fair value through profit or loss, held-to-maturity financial assets or loans and receivables. After initial recognition available-for sale financial assets are measured at fair value with gains or losses being recognised as a separate

#### **4. Summary of Significant Accounting Policies (Continued)**

component of equity until the investment is derecognised or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in equity is included in the statement of income. Interest calculated using the effective interest method is recognised in the statement of income.

##### *Determination of fair value*

The fair value for financial instruments traded in active market at the balance sheet date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models and other relevant valuation models.

##### *Offsetting*

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

##### *Cash and cash equivalents*

Cash and cash equivalents are items which can be converted into cash within a day and which are subject to an insignificant risk of changes in value. Cash and cash equivalents include balances on correspondent accounts and overnight deposits due from other banks, cash on hand and balance with the NBU, excluding mandatory reserve balance.

##### *Mandatory reserve balance*

The mandatory reserve balance is carried at amortised cost and represents funds, which are not available to finance the Bank's day-to-day operations and hence are not considered as part of cash and cash equivalents for the purposes of the cash flow statement.

##### *Sale and repurchase agreements*

Sale and repurchase agreements ("repo agreements") are treated as secured financing transactions. Securities sold under sale and repurchase agreements are retained in the balance sheet. The securities are not reclassified in the balance sheet unless the transferee has the right by contract or custom to sell or repledge the securities, in which case they are reclassified as securities pledged under sale and repurchase agreements. The corresponding liability is presented within amounts due to other banks or other borrowed funds. Securities purchased under agreements to resell ("reverse repo") are recorded as amounts due from credit institutions or loans to customers as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of repo agreements using the effective yield method.

Securities lent to counterparties are retained in the balance sheet. Securities borrowed are not recorded in the balance sheet, unless these are sold to third parties, in which case the purchase and sale are recorded within gains less losses from trading securities in the statement of income. The obligation to return them is recorded at fair value as a trading liability.

#### **4. Summary of Significant Accounting Policies (Continued)**

##### ***Derivative financial instruments***

In the normal course of business, the Bank enters into various derivative financial instruments including forwards and swaps in the foreign exchange and capital markets. Such financial instruments are held for trading and are recorded at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments are included in the statement of income as gains less losses from trading securities or gains less losses from foreign currencies dealing, depending on the nature of the instrument.

##### ***Promissory notes***

Promissory notes are included in investment securities available for sale or in loans to customers, depending on their substance and are recognised and subsequently remeasured and accounted in accordance with the accounting policies for these categories of assets.

##### ***Impairment of financial assets***

The Bank assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (an incurred 'loss event') and that loss event (or events) has an impact on the amount or timing of the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

##### ***Due from other banks and loans to customers***

For due from other banks and loans to customers carried at amortised cost, the Bank first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence exists that impairment was incurred for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the

#### **4. Summary of Significant Accounting Policies (Continued)**

asset. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Bank. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to the statement of income.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of the Bank's internal credit grading system that considers credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect past periods on which historical loss experience is based and to remove the effects of past conditions that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with, changes in related observable data from year to year (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the group or their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

##### *Available-for-sale financial investments*

For available-for-sale financial investments, the Bank assesses at each balance sheet date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of income – is removed from equity and recognised in the statement of income. Impairment losses on equity investments are not reversed through the statement of income; increases in their fair value after impairment are recognised directly in equity.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount the future

#### **4. Summary of Significant Accounting Policies (Continued)**

cash flows for the purpose of measuring the impairment loss. The interest income is recorded in the statement of income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of income, the impairment loss is reversed through the statement of income.

##### *Renegotiated loans*

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

##### *Financial guarantees*

Financial guarantees represent irrevocable assurances to make payments in the event that a customer cannot meet its obligations to third parties and carry the same credit risk as loans. Financial guarantees are initially recognised at their fair value, which is normally evidenced by the amount of fees received. This amount is amortised on a straight line basis over the life of the commitment. At each balance sheet date, the financial guarantees are measured at the higher of (i) the unamortised balance of the amount at initial recognition and (ii) the best estimate of expenditure required to settle the commitment at the balance sheet date. Any increase in the liability relating to financial guarantees is taken to the statement of income.

##### *Other credit related commitments*

In the normal course of business, the Bank enters into other credit related commitments including loan commitments and letters of credit. When a loss is considered probable, provisions are recorded against other credit related commitments.

##### *Derecognition of financial assets and liabilities*

###### *Financial assets*

The Bank derecognises financial assets (or, where applicable, a part of a financial asset or part of a group of similar financial assets) when (i) the contractual rights to the cash flows from the financial asset expire or (ii) the Bank transfers its contractual rights to receive the cash flows of the financial asset, or retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay these cash flows of the financial asset and (iii) the Bank either (a) transfers substantially all the risks and rewards of ownership of the financial asset, or (b) neither transferred nor retained substantially all risks and rewards of ownership of the financial asset but has not retained control of this asset.

###### *Financial liabilities*

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new

#### **4. Summary of Significant Accounting Policies (Continued)**

liability, and the difference in the respective carrying amounts is recognised in the statement of income.

##### ***Property and equipment***

Property and equipment, other than premises, acquired after 31 December 2000 are stated at cost, less accumulated depreciation and any accumulated impairment, where required. Property and equipment, other than premises, acquired prior to 31 December 2000 are stated at cost, restated to the equivalent purchasing power of the Ukrainian hryvnia at 31 December 2000 less accumulated depreciation and any accumulated impairment, where required.

Following initial recognition at cost, the premises of the Bank are carried at revalued amount, which is the fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Valuations are performed frequently enough to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

Any revaluation surplus is credited to the revaluation reserve included in equity, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in the statement of income, in which case the increase is recognised in the statement of income. A revaluation deficit is recognised in the statement of income, except that a deficit directly offsetting a previous surplus on the same asset is directly offset against the surplus in the revaluation reserve for premises.

The revaluation reserve is transferred directly to retained earnings when the surplus is realised, i.e. either on the retirement or disposal of the asset, or as the asset is used by the Bank; in the latter case, the amount of the surplus realised is the difference between depreciation based on the revalued carrying amount of the asset and depreciation based on the asset's original cost.

Construction in progress is carried at cost, less provision for any impairment in value. Upon completion, assets are transferred to premises or leasehold improvements at their carrying value. Construction in progress is not depreciated until the asset is available for use.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Costs related to repairs and renewals are charged when incurred and included in other operating expenses, unless they qualify for capitalisation.

Depreciation is calculated on a straight line basis over the estimated useful lives of the assets using the following annual rates:

Premises	2%	
Leasehold improvements	20%	or over the term of lease if shorter than 5 years
Computers and other equipment	20-33%	

The asset's residual values, useful lives and methods are reviewed, and adjusted as appropriate, at each financial year-end.

#### **4. Summary of Significant Accounting Policies (Continued)**

##### ***Intangible assets***

All of the Bank's intangible assets have a definite useful life and include capitalised computer software and licences.

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Development costs that are directly associated with identifiable and unique software controlled by the Bank are recorded as intangible assets if inflow of incremental economic benefits exceeding costs is probable. Capitalised costs include staff costs of the software development team and an appropriate portion of relevant overheads. All other costs associated with computer software, e.g. its maintenance, are expensed when incurred. Capitalised computer software and licences are amortised on a straight line basis over expected useful lives of 3 to 10 years.

##### ***Investment property***

Investment property is property, which is held by and not occupied by the Bank, to earn rental income or for capital appreciation.

Investment property is initially recognised at cost, including transaction costs, and subsequently measured at fair value, which reflects market conditions at the balance sheet date. Gains and losses resulting from changes in the fair value of investment property are recorded in the statement of income in 'Other income' in the year in which they arise.

##### ***Borrowings***

Issued financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts due to other banks, customer accounts, Eurobonds issued, bonds issued and other borrowed funds. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in the statement of income when the borrowings are derecognised as well as through the amortisation process.

##### ***Share capital***

Ordinary shares are classified as equity. Share premium represents the excess of contributions over the nominal value of the shares issued. Gains and losses arising on the sale of treasury shares are shown as adjustments to share premium.

##### ***Foreign currency translation***

The Ukrainian hryvnia is utilised as the functional currency as the majority of the transactions are denominated, measured, or funded in Ukrainian hryvnia. Transactions in other currencies are treated as transactions in foreign currencies. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the balance sheet date. Gains and losses resulting from the translation of foreign currency transactions are recognised in the statement of income as gains less losses from foreign currencies – translation differences. Non-monetary items that are measured in terms of historical



#### **4. Summary of Significant Accounting Policies (Continued)**

cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

The Bank uses the US dollar as the currency in which it presents its financial statements, which means that balance sheet items are translated into US dollars at the exchange rate ruling at the respective year end. Income statement items are translated at the exchange rate at the date of the transaction. Equity items other than the net profit or loss for the period that is included in the balance of retained earnings are translated at the closing rate existing ruling at the date of each balance sheet presented. All exchange differences resulting from translation of balance sheet items and income statement items are recognised as a separate component of equity.

The US dollar ("USD") has been selected as the presentation currency for the Bank for the following reasons:

- A significant portion of the transactions of the Bank are denominated in USD;
- The USD is the currency in which the Management of the Bank manages business risks and exposures, and measures the performance of its business.

As at 31 December 2007, the exchange rate of the Ukrainian hryvnia as established by the NBU was UAH 5.05 to 1 US dollar (2006: UAH 5.05) and UAH 7.41946 to 1 euro (2006: UAH 6.65085). The average exchange rate of the Ukrainian hryvnia for 2007 was UAH 5.05 to 1 US dollar (2006: UAH 5.05). The rates as at the date of issue of these financial statements were UAH 4.8511 to one US dollar and UAH 7.035065 to one euro.

##### ***Income taxes***

Income taxes have been provided for in the financial statements in accordance with Ukrainian legislation enacted or substantively enacted by the balance sheet date. The income tax charge comprises current tax and deferred tax and is recognised in the statement of income except if it is recognised directly in equity because it relates to transactions that are also recognised, in the same or a different period, directly in equity.

Current tax is the amount expected to be paid to or recovered from the taxation authorities in respect of taxable profits or losses for the current and prior periods. Taxable profits or losses are based on estimates if financial statements are authorised prior to filing relevant tax returns. Taxes, other than on income, are recorded within operating expenses.

Deferred income tax is provided using the balance sheet liability method for tax loss carry forwards and temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In accordance with the initial recognition exemption, deferred taxes are not recorded for temporary differences on initial recognition of an asset or a liability in a transaction other than a business combination if the transaction, when initially recorded, affects neither accounting nor taxable profit. Deferred tax balances are measured at tax rates enacted or substantively enacted at the balance sheet date which are expected to apply to the period when the temporary differences will reverse or the tax loss carry forwards will be utilised. Deferred tax assets for deductible temporary differences and tax loss carry forwards are recorded only to the extent that it is probable that future taxable profit will be available against which the deductions can be utilised.

#### **4. Summary of Significant Accounting Policies (Continued)**

##### ***Recognition of income and expenses***

###### ***Interest and similar income and expense***

Interest income and expense are recorded in the statement of income for all financial instruments measured at amortised cost and interest bearing securities classified as available-for-sale at the effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment option) but does not consider future credit losses. The calculation includes all fees paid or received between the parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognised using the original effective interest rate applied to the new carrying amount.

###### ***Fee and commission income***

Fees, commissions and other income and expense items, including fees for issuance of guarantees, are generally recorded on an accrual basis by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Commitment fees for loans or borrowings which are probable of being drawn down, are deferred (together with related direct costs) and recorded as an adjustment to the effective interest on the loan or borrowings. Commissions and fees arising from negotiating, or participating in the negotiation of a transaction for a third party, such as the acquisition of loans, shares or other securities or the purchase or sale of businesses, are recorded on completion of the underlying transaction.

###### ***Fiduciary activities***

Assets and liabilities held by the Bank in its own name, but on the account of third parties, are not reported on the balance sheet. Commissions received from such business are shown in fee and commission income within the statement of income.

###### ***Provisions for contingencies***

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

###### ***Retirement and other employee benefit obligations***

The Bank contributes to the Ukrainian State pension scheme, social insurance and employment funds in respect of its employees. The Bank's pension scheme contributions are expensed as incurred. In addition, the Bank has no post-retirement benefits.

#### **4. Summary of Significant Accounting Policies (Continued)**

##### ***Operating leases***

Where the Bank is a lessee in a lease which does not transfer substantially all the risks and rewards incidental to ownership from the lessor to the Bank, the total lease payments are charged to the statement of income on a straight-line basis over the period of the lease.

##### ***Segment reporting***

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Segments with a majority of revenue earned from sales to external customers and whose revenue, result or assets are ten percent or more of all the segments are reported separately. Geographical segments of the Bank have been reported separately within these financial statements based on the ultimate domicile of the counterparty, e.g. based on economic risk rather than legal risk of the counterparty.

##### ***Future changes in accounting policies***

*Standards and interpretations issued but not yet effective*

##### ***IFRS 2 “Share-based Payments – Vesting Conditions and Cancellations”***

The amendment to IFRS 2 “Share-based payments” was published in January 2008 and becomes effective for financial years beginning on or after 1 January 2009. The standard restricts the definition of “vesting condition” to a condition that includes an explicit or implicit requirement to provide services. Any other conditions are non-vesting conditions, which have to be taken into account to determine the fair value of the equity instruments granted. In the case that the award does not vest as the result of a failure to meet a non-vesting condition that is within the control of either the entity or the counterparty, this must be accounted for as a cancellation. The Bank does not have any share-based payment schemes and this amendment will have not effect on the Bank’s financial position or results of operations.

##### ***IFRS 3R “Business Combinations” and IAS 27R “Consolidated and Separate Financial Statements”***

The revised standards were issued in January 2008 and become effective for financial years beginning on or after 1 July 2009. IFRS 3R introduces a number of changes in the accounting for business combinations that will impact on amount of goodwill recognized, the reported results in the period that an acquisition occurs, and future reported results. IAS 27R requires that a change in the ownership interest of a subsidiary is accounted for as an equity transaction. Therefore, such a change will have no impact on goodwill, nor will it give raise to a gain or loss. Furthermore, the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. The changes introduced by IFRS 3R and IAS 27R must be applied prospectively and will affect future acquisitions and transactions with minority interest.

##### ***IAS 1 Revised “Presentation of Financial Statements”***

The revised IAS 1 “Presentation of Financial Statements” was issued in September 2007 and becomes effective for financial years beginning on or after 1 January 2009. The Standard separates owner and non-owner changes in equity. The statement of changes in equity will include only details of transactions with owners, with all non-owner changes in equity presented

#### **4. Summary of Significant Accounting Policies (Continued)**

as a single line. In addition, the Standard introduces the statement of comprehensive income: it presents all items of income and expense recognised in profit or loss, together with all other items of recognised income and expense, either in one single statement or in two linked statements. The Bank is still evaluating whether it will have one or two statements.

##### *Amendments to IAS 32 and IAS 1 “Puttable Financial Instruments”*

Amendments to IAS 32 and IAS 1 were issued in February 2008 and become effective for annual periods beginning on or after 1 January 2009. The amendment to IAS 32 requires certain puttable financial instruments and obligations arising on liquidation to be classified as equity if certain criteria are met. The amendment to IAS 1 requires disclosure of certain information relating to puttable instruments classified as equity. The Bank does not expect these amendments to impact financial statements of the Bank.

##### *IAS 23 “Borrowing Costs”*

A revised IAS 23 Borrowing costs was issued in March 2007, and becomes effective for financial years beginning on or after 1 January 2009. The standard has been revised to require capitalisation of borrowing costs when such costs relate to a qualifying asset. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. In accordance with the transitional requirements in the Standard, the Bank will adopt this as a prospective change. Accordingly, borrowing costs will be capitalised on qualifying assets with a commencement date after 1 January 2009. No changes will be made for borrowing costs incurred to this date that have been expensed.

##### *IFRIC 12 “Service Concession Arrangements”*

IFRIC Interpretation 12 was issued in November 2006 and becomes effective for annual periods beginning on or after 1 January 2008. This Interpretation applies to service concession operators and explains how to account for the obligations undertaken and rights received in service concession arrangements. This Interpretation will have no impact on the Bank.

##### *IFRIC 13 “Customer Loyalty Programmes”*

IFRIC Interpretation 13 was issued in June 2007 and becomes effective for annual periods beginning on or after 1 July 2008. This Interpretation requires customer loyalty award credits to be accounted for as a separate component of the sales transaction in which they are granted and therefore part of the fair value of the consideration received is allocated to the award credits and deferred over the period that the award credits are fulfilled. The Bank expects that this interpretation will have no impact on the Bank’s financial statements as no such schemes currently exist.

##### *IFRIC 14 “IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction”*

IFRIC Interpretation 14 was issued in July 2007 and becomes effective for annual periods beginning on or after 1 January 2008. This Interpretation provides guidance on how to assess the limit on the amount of surplus in a defined benefit scheme that can be recognized as an asset under IAS 19 Employee Benefits. The Bank expects that this Interpretation will have no impact on the financial position or performance of the Bank.

#### **4. Summary of Significant Accounting Policies (Continued)**

##### *IFRIC 15 “Agreements for the Construction of Real Estate”*

IFRIC Interpretation 15 was issued in July 2008 and becomes effective for annual periods beginning on or after 1 January 2009. This Interpretation applies to the accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. Management does not expect the interpretation to be relevant to the Bank.

##### *IFRIC 16 “Hedges of a Net Investment in a Foreign Operation”*

IFRIC Interpretation 16 was issued in July 2008 and becomes effective for annual periods beginning on or after 1 October 2008. This Interpretation applies to an entity that hedges the foreign currency risk arising from its net investments in foreign operations and wishes to qualify for hedge accounting in accordance with IAS 39. Management does not expect the interpretation to be relevant to the Bank.

#### **5. Critical Accounting Estimates and Judgements in Applying Accounting Policies**

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on Management’s experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. Judgements that have the most significant effect on the amounts recognised in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year include:

##### *Allowance for impairment of loans and advances*

The Bank regularly reviews its loan portfolios to assess impairment. In determining whether an impairment loss should be recorded in the statement of income, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

##### *Fair value of premises*

As stated in Note 3, the premises of the Bank are subject to revaluation on a regular basis. Such revaluations are based on the results of work of independent valuers. The basis for their work is the sales comparison approach which is further confirmed by the income capitalisation approach. When performing the revaluation certain judgements and estimates are applied by the valuers in determination of the comparison of premises to be used in the sales comparison approach, the useful life of the assets revalued, the capitalisation rate to be applied for the income capitalisation approach. Capitalisation rates applied by the Bank varied from 10.5% to 16%, depending upon the location of the premises. Changes in assumptions about these factors could affect reported fair values. The valuation is based on comparative sales of premises with the a

## **5. Critical Accounting Estimates and Judgements in Applying Accounting Policies (Continued)**

price per square metre varying from USD 796 to USD 9,952 (2006: from USD 590 to USD 6,120), depending upon the location of the premises. To the extent that the price per square metre differs by plus or minus 5 percent, the fair value of premises would be USD 7,272 thousand higher or USD 7,272 thousand lower (2006: USD 3,751 thousand higher or USD 3,751 thousand lower).

### ***Related party transactions***

In the normal course of business the Bank enters into transactions with its related parties. IAS 39 requires initial recognition of financial instruments based on their fair values. Judgement is applied in determining if transactions are priced at market or non-market interest rates, where there is no active market for such transactions. The basis for such judgement is the pricing for similar types of transactions with unrelated parties and effective interest rate analysis.

## **6. Cash and Cash Equivalents**

For the purpose of the cash flow statement cash and cash equivalents comprised the following:

	<b>2007</b>	<b>2006</b>
Current accounts and overnight deposits with other banks	81,307	51,163
Cash on hand and in transit	57,223	27,188
Current account with the National Bank of Ukraine (other than mandatory reserve balance, Note 7)	28,630	67,294
<b>Total cash and cash equivalents</b>	<b>167,160</b>	<b>145,645</b>

## **7. Balance with the National Bank of Ukraine**

As at 31 December 2007, the balance on the current account with the National Bank of Ukraine equalled USD 54,856 thousand (2006: USD 78,183 thousand). In 2007, the mandatory reserve balance is calculated on the basis of a simple average over a monthly period (2006: a simple average over a monthly period) and as at 31 December 2007 should be maintained at the level of 0.5 to 5 per cent (31 December 2006: 6 to 8 percent) of certain obligations of the Bank. As such, the balance can vary from day-to-day. For December 2007, the Bank's mandatory reserve requirement was USD 26,226 thousand (for December 2006: USD 10,889 thousand).

As at 31 December 2007, in accordance with the NBU regulations the Bank was required to maintain the balance on account with the NBU at the level not less than 100% of the mandatory reserve balance for the preceding month (31 December 2006: not less than 90% of the mandatory reserve balance for the preceding month).

The Bank met the NBU obligatory reserve requirements as at 31 December 2007 and 2006.

## 8. Due from Other Banks

	2007	2006
Current accounts and overnight deposits with other banks		
- OECD countries	74,829	45,302
- Non-OECD countries	6,199	5,815
- Domestic	438	139
	<b>81,466</b>	<b>51,256</b>
Term deposits with other banks		
- Domestic	13,885	2,882
- OECD countries	6,681	19,140
	<b>20,566</b>	<b>22,022</b>
Reverse sale and repurchase agreements with other banks		
- Domestic	<b>10,344</b>	<b>17,392</b>
<b>Total due from other banks</b>	<b>112,376</b>	<b>90,670</b>

Current accounts and overnight deposits with other banks included accrued interest income of USD 159 thousand (2006: USD 93 thousand).

During 2007, the Bank placed with and received short-term funds from Ukrainian banks in various currencies. As at 31 December 2007, the Bank placed an equivalent of USD 610,099 thousand as deposits with Ukrainian banks and received an equivalent of USD 610,148 thousand from the same Ukrainian banks in different currencies (31 December 2006: placed an equivalent of USD 142,043 thousand and received an equivalent of USD 142,021 thousand). These deposits were treated as currency swaps for the purpose of these financial statements and were reported on a net basis at USD 49 thousand in other liabilities (2006: USD 22 thousand in other assets).

As at 31 December 2007, term deposits placed with other banks in OECD and non-OECD countries totalling USD 6,681 thousand (2006: USD 4,648 thousand) represented security deposits against import letters of credit and guarantees issued by the Bank in favour of its clients.

As at 31 December 2007, amounts due from other banks of USD 10,344 thousand (2006: USD 17,392 thousand) were effectively collateralised by securities purchased under reverse sale and repurchase agreements with a fair value of USD 10,720 thousand (2006: USD 17,467 thousand).

During 2006, the allowance for impairment against amounts due from other banks of USD 12 thousand was released.

## 9. Loans to Customers

	2007	2006
Corporate loans	1,281,745	610,211
Loans to individuals	402,842	91,044
Discounted bills	20,584	765
Reverse sale and repurchase agreements	11,583	-
	1,716,754	702,020
Allowance for loan impairment	(40,812)	(25,899)
<b>Total loans to customers</b>	<b>1,675,942</b>	<b>676,121</b>

As at 31 December 2007, the total gross amount of non-performing loans was USD 13,978 thousand (2006: USD 9,701 thousand). Non-performing loans include overdue loans with a delinquency term of over 60 days.

Included in gross loans to customers as at 31 December 2007 were loans of USD 1,555,751 thousand (2006: USD 664,277 thousand) with fixed interest rates and loans of USD 157,003 thousand (2006: USD 37,743 thousand) with floating interest rates.

### *Allowance for impairment of loans to customers*

A reconciliation of the allowance for impairment of loans to customers by class is as follows:

	Corporate loans	Loans to individuals	Discounted bills	Total
<b>Balance at 1 January 2007</b>	22,155	3,725	19	25,899
Charge for the year	10,390	4,169	265	14,824
Loans written off during the year as uncollectable	-	(10)	-	(10)
Exchange rate impact	94	5	-	99
<b>Balance at 31 December 2007</b>	<b>32,639</b>	<b>7,889</b>	<b>284</b>	<b>40,812</b>
Individual impairment	16,260	2,953	-	19,213
Collective impairment	16,379	4,936	284	21,599
	<b>32,639</b>	<b>7,889</b>	<b>284</b>	<b>40,812</b>
Gross amount of loans, individually determined to be impaired, before deducting any individually assessed impairment allowance	35,313	15,976	-	51,289



## 9. Loans to Customers (Continued)

	Corporate loans	Loans to individuals	Discounted bills	Total
<b>Balance at 1 January 2006</b>	<b>13,364</b>	<b>576</b>	<b>-</b>	<b>13,940</b>
Charge for the year	9,937	3,158	19	13,114
Loans written off during the year as uncollectable	(1,196)	(9)	-	(1,205)
Exchange rate impact	49	1	-	50
<b>Balance at 31 December 2006</b>	<b>22,154</b>	<b>3,726</b>	<b>19</b>	<b>25,899</b>
Individual impairment	3,059	261	-	3,320
Collective impairment	19,095	3,465	19	22,579
	<b>22,154</b>	<b>3,726</b>	<b>19</b>	<b>25,899</b>
Gross amount of loans, individually determined to be impaired, before deducting any individually assessed impairment allowance	9,595	1,335	-	10,930

### *Individually impaired loans*

As at 31 December 2007, interest income accrued on impaired loans amounted to USD 160 thousand (2006: USD 82 thousand).

The fair value of collateral that the Bank holds relating to loans individually determined to be impaired as at 31 December 2007 amounts to USD 64,415 thousand (2006: USD 2,955 thousand). In accordance with Ukrainian legislation, loans may only be written off with the approval of the Board of Directors and, in certain cases, with the respective decision of the Court.

### *Collateral and other credit enhancements*

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For securities lending and reverse repurchase transactions: cash or securities,
- For commercial lending: charges over real estate property, inventory and trade receivables,
- For retail lending: mortgages over residential properties.

The Bank also obtains guarantees from parent companies for loans to their subsidiaries.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for loan impairment.

## **9. Loans to Customers (Continued)**

As at 31 December 2007, loans collateralised by customer deposits with the Bank amounted to USD 60,747 thousand (2006: USD 7,852 thousand) (Note 13).

### *Concentration of loans to customers*

As at 31 December 2007, the Bank's 20 largest borrowers, with aggregate loan amounts of USD 498,461 thousand, represented 29% of the gross loan portfolio (2006: 20 largest borrowers, with aggregate loan amounts of USD 266,318 thousand, represented 38% of the gross loan portfolio).

The loan portfolio of the Bank by economic sector is as follows:

	<b>2007</b>	<b>2006</b>
Trade and agency services	609,228	211,215
Individuals	402,842	91,044
Food industry and agriculture	326,510	184,164
Metallurgy	136,508	38,939
Machine building	69,937	55,243
Chemical	28,667	37,888
Transport, communication and infrastructure	23,326	12,026
Mining	20,626	21,742
Other	99,110	49,759
<b>Total loans to customers (gross amount)</b>	<b>1,716,754</b>	<b>702,020</b>

The Bank's lending activities are conducted in Ukraine. The ability of borrowers to repay their debt is dependent on a number of factors including the overall financial health of the borrower and the Ukrainian economy.

During year ended 31 December 2007, a loss on initial recognition of loans at rates below market of USD 427 thousand (2006: USD 677 thousand) has been recorded in the statement of income.

## **10. Investment Securities Available for Sale**

	<b>2007</b>	<b>2006</b>
Corporate bonds	116,764	67,715
Ukrainian Government debt securities	5,016	-
Municipal bonds	1,011	-
<b>Total investment securities available for sale</b>	<b>122,791</b>	<b>67,715</b>

## 11. Property and Equipment, Investment Property and Intangible Assets

	Premises	Leasehold improve- ments	Computers and other equipment	Capital investments in property and equipment	Total proper- ty and equipm ent	Invest- ment property	Intan- gible assets	Total
<b>Cost or valuation</b>								
1 January 2007	85,121	2,133	30,361	858	118,473	2,861	7,753	<b>129,087</b>
Additions	17,145	-	7,019	17,315	41,479	-	1,072	<b>42,551</b>
Disposals / write- offs	(7)	(570)	(1,356)	-	(1,933)	-	(1,526)	<b>(3,459)</b>
Transfers	5,777	2,548	6,405	(14,730)	-	-	-	<b>-</b>
Revaluation	56,685	-	-	-	56,685	1,545	-	<b>58,230</b>
Impairment loss	(243)	-	-	-	(243)	-	-	<b>(243)</b>
<b>As at 31 December 2007</b>	<b>164,478</b>	<b>4,111</b>	<b>42,429</b>	<b>3,443</b>	<b>214,461</b>	<b>4,406</b>	<b>7,299</b>	<b>226,166</b>
<b>Depreciation and amortisation</b>								
1 January 2007	10,100	1,646	19,352		31,098		4,962	<b>36,060</b>
Charge for the year (Note 23)	1,736	321	4,827		6,884		945	<b>7,829</b>
Disposals / write- offs	(7)	(556)	(1,314)		(1,877)		(1,345)	<b>(3,222)</b>
Transfers	(77)	(191)	268		-		-	<b>-</b>
Revaluation	7,296	-	-		7,296		-	<b>7,296</b>
Impairment loss	(3)	-	-		(3)		-	<b>(3)</b>
<b>As at 31 December 2007</b>	<b>19,045</b>	<b>1,220</b>	<b>23,133</b>		<b>43,398</b>		<b>4,562</b>	<b>47,960</b>
<b>Net book value as at 31 December 2007</b>	<b>145,433</b>	<b>2,891</b>	<b>19,296</b>	<b>3,443</b>	<b>171,063</b>	<b>4,406</b>	<b>2,737</b>	<b>178,206</b>

# 11. Property and Equipment, Investment Property and Intangible Assets (Continued)

	Premises	Leasehold improve- ments	Computers and other equipment	Capital investments in property and equipment	Total proper- ty and equip- ment	Invest- ment property	Intan- gible assets	Total
<b>Cost or valuation</b>								
1 January 2006	47,417	2,318	24,643	-	74,378	2,311	7,257	<b>83,946</b>
Additions	12,024	-	7,026	2,770	21,820	-	502	<b>22,322</b>
Disposals / write- offs	(31)	(602)	(1,308)	-	(1,941)	-	(6)	<b>(1,947)</b>
Transfers	1,495	417	-	(1,912)	-	-	-	-
Revaluation	24,216	-	-	-	24,216	550	-	<b>24,766</b>
<b>As at 31 December 2006</b>	<b>85,121</b>	<b>2,133</b>	<b>30,361</b>	<b>858</b>	<b>118,473</b>	<b>2,861</b>	<b>7,753</b>	<b>129,087</b>
<b>Depreciation and amortisation</b>								
1 January 2006	6,414	1,957	17,004		25,375		4,067	<b>29,442</b>
Charge for the year (Note 23)	1,059	233	3,527		4,819		901	<b>5,720</b>
Disposals / write- offs	-	(544)	(1,179)		(1,723)		(6)	<b>(1,729)</b>
Revaluation	2,627	-	-		2,627		-	<b>2,627</b>
<b>As at 31 December 2006</b>	<b>10,100</b>	<b>1,646</b>	<b>19,352</b>		<b>31,098</b>		<b>4,962</b>	<b>36,060</b>
<b>Net book value as at 31 December 2006</b>	<b>75,021</b>	<b>487</b>	<b>11,009</b>	<b>858</b>	<b>87,375</b>	<b>2,861</b>	<b>2,791</b>	<b>93,027</b>

## **11. Property and Equipment, Investment Property and Intangible Assets (Continued)**

As at 31 December 2007, the cost of fully depreciated assets still in use by the Bank amounted to USD 19,899 thousand (2006: USD 16,570 thousand).

As at 31 December 2007, the Bank's main office, furniture, equipment and ATMs, with a net book value of USD 174,709 thousand (2006: USD 76,194 thousand), were insured against risks of natural disasters, robbery, fire and unlawful acts of third parties.

The rental income received in respect of investment property for the year ended 31 December 2007 amounted to USD 464 thousand (2006: USD 423 thousand) (Note 22). The operating and maintenance expenses related to investment property for the year ended 31 December 2007 were USD 31 thousand (2006: USD 29 thousand).

The Bank's premises and investment property were independently valued in December 2007 for the purposes of these financial statements. The valuation was carried out by independent appraisers. The basis used for the appraisal was the sales comparison approach. This approach was confirmed by the income capitalisation approach.

As at 31 December 2007, the carrying amount of premises would have been USD 55,165 thousand (2006: USD 33,476 thousand) and the carrying amount of investment property would have been USD 1,058 thousand (2006: USD 1,080 thousand) had these assets been measured using the cost model.

The impairment of premises of USD 240 thousand (2006: none) and fair value gain on investment property of USD 1,545 thousand (2006: USD 550 thousand) was recorded in the statement of income (Note 22).

## 12. Due to Other Banks

	2007	2006
Current accounts of other banks		
- Domestic	27,160	20,145
- OECD countries	3,902	5,632
- Non-OECD countries	200	247
	<b>31,262</b>	<b>26,024</b>
Term deposits of other banks		
- Domestic	6,007	27,517
- Non-OECD countries	711	-
	<b>6,718</b>	<b>27,517</b>
Repurchase agreements with other banks		
- Domestic	<b>33,586</b>	-
<b>Total due to other banks</b>	<b>71,566</b>	<b>53,541</b>

As at 31 December 2007, included in term deposits of other banks were USD 66 thousand (2006: USD 66 thousand) held as collateral for commitments under import letters of credit and guarantees (Note 28).

## 13. Customer Accounts (including certificates of deposit)

	2007	2006
<b>Legal entities</b>		
- Current accounts	176,610	160,113
- Term deposits	243,769	138,701
- Repurchase agreements	74	-
<b>Individuals</b>		
- Current accounts	104,809	72,278
- Term deposits	306,930	130,530
<b>Total customer accounts</b>	<b>832,192</b>	<b>501,622</b>

As at 31 December 2007, the Bank's 10 largest customers, with an aggregate amount of deposits of USD 205,035 thousand, represented 25% of customer accounts (2006: largest 10 customers, with an aggregate amount of deposits of USD 162,180 thousand, represented 32% of customer accounts).

### 13. Customer Accounts (Continued)

As at 31 December 2007, included in customer accounts were deposits of USD 90,093 thousand (2006: USD 21,943 thousand) held as collateral for loans to customers of USD 60,747 thousand (2006: USD 7,852 thousand) (Note 9) and loan commitments of USD 13,390 thousand (2006: USD 6,666 thousand). In addition, USD 15,743 thousand (2006: USD 8,592 thousand) is held as collateral for commitments under import letters of credit, guarantees and promissory notes endorsements (Note 28).

In accordance with Ukrainian legislation, the Bank is obliged to repay time deposits of individuals upon demand of a depositor. In case a term deposit is repaid upon demand of the depositor prior to maturity, interest on it is paid based on the interest rate for demand deposits, unless a different interest rate is specified in the agreement.

Economic sector concentrations within customer accounts are as follows:

	2007	2006
Individuals	411,739	202,808
Trade and agency services	107,295	73,627
Machine-building	75,373	17,185
Mining and energy	68,027	74,285
Transport and infrastructure	22,550	17,963
Non-banking financial institutions	20,227	43,757
Metallurgy	14,331	29,123
Chemical	12,231	14,911
Agriculture and food	11,717	5,142
Non-commercial institutions	3,830	1,509
Other	84,872	21,312
<b>Total customer accounts</b>	<b>832,192</b>	<b>501,622</b>

### 14. Eurobonds Issued

In February and May 2007, the Bank obtained a loan amounting to USD 275,000 thousand from Standard Bank Plc (carrying value of USD 282,896 thousand as at 31 December 2007). This loan was funded by 9.75% loan participation notes ("Eurobonds") issued by, but without recourse to, Standard Bank Plc, for the sole purpose of funding the loan to the Bank. The loan matures in February 2010. The interest rate on the loan is 9.75% p.a. Interest payments are made semi-annually in arrears on 14 February and 16 August of each year, commencing 16 August 2007.

### 15. Bonds Issued

In June 2007, the Bank issued hryvnia denominated bonds for the total nominal amount of USD 59,406 thousand (UAH 300,000 thousand) (carrying value of USD 59,586 thousand as at 31 December 2007). These bonds bear interest at 12.0% p.a. and mature in June 2010.

## 16. Other Borrowed Funds

	2007	2006
Standard Bank London Limited	242,344	105,813
Cargill Financial Services International, Inc.	159,591	89,850
Black Sea Trade and Development Bank	18,328	10,157
Fortis Bank (Nederland) N.V.	11,640	-
LB INTERFINANZ AG	8,946	9,888
Bank Austria Creditanstalt AG	-	55,060
Other facilities	33,857	20,070
<b>Total other borrowed funds</b>	<b>474,706</b>	<b>290,838</b>

Loans from Standard Bank London Limited were denominated in US dollars and bear interest of Libor + 1.9% p.a. on the outstanding amount with maturity from 20 August 2008 to 27 November 2008.

Loans from Cargill Financial Services International are denominated in US dollars and bear interest at a weighted average rate 9.3% p.a. on the outstanding amount with maturity from 11 January 2008 to 22 December 2008.

Loans from Black Sea Trade and Development Bank are denominated in US dollars and bear interest of Libor + 2.5% p.a. on the outstanding amount with maturity from 11 August 2008 to 16 October 2008.

Loans from Fortis Bank (Nederland) N.V. are denominated in euro and US dollars and bear interest at a weighted average rate Euribor + 3.0% (for euro) and Libor + 2.2% (for US dollars) p.a. on the outstanding amount with maturity from 25 March 2008 to 22 February 2009. The loans were received for the purpose of financing the acquisition of import equipment by the Bank's customers.

Loans from LB INTERFINANZ AG are denominated in euro and US dollars and bear interest at a weighted average rate Libor + 6.2% (for euro) and Libor + 5.4% (for US dollars) p.a. on the outstanding amount with maturity from 28 March 2008 to 1 December 2011. The loans were received for the purpose of financing acquisition of import equipment by the Bank's customers.

Included in other facilities is USD 33,857 thousand, which represents funds received from other banks for the purposes of financing the acquisition of import equipment by the Bank's customers. These facilities are denominated in US dollars, euro and Swiss francs and bear interest at a weighted average rate of 7.0% (for euro), 7.1% (for US dollars) and 5.8% (for Swiss francs) p.a. on the outstanding amount with maturity from 17 January 2008 to 14 January 2010.



## 17. Other Liabilities

	2007	2006
Amounts payable to employees	3,298	1,868
Other accruals and deferred income	2,788	1,047
Provision for credit related commitments (Note 28)	2,584	1,213
Payable under operations with plastic cards	1,127	1,577
Software costs payable under licensing agreements	1,042	1,383
Other taxes payable	424	280
<b>Total other liabilities</b>	<b>11,263</b>	<b>7,368</b>

## 18. Share Capital

As at 31 December 2007, the Bank's authorised share capital comprises 6,577,280 ordinary shares (31 December 2006: 1,417,400 shares) with a nominal value of UAH 230 (USD 45.54 at 31 December 2007 exchange rate of 5.05 UAH for 1 USD) per share. All shares have equal voting rights.

	31 December 2007			31 December 2006		
	Number of shares	Nominal amount	Inflation adjusted amount	Number of shares	Nominal amount	Inflation adjusted amount
Ordinary shares/ Total share capital	6,577,280	299,559	325,868	1,417,400	64,555	90,864

In 2007, the Bank has issued 5,159,880 additional shares with a nominal value of UAH 230 (USD 45.54 at 31 December 2007 exchange rate of 5.05 UAH for 1 USD) per share. Contributions from share holders were received in cash. As at 31 December 2007, all shares were fully paid and registered.

In December 2007, the Bank's General Shareholders Meeting approved a decision to increase the Bank's share capital by issuing an additional 4,391,600 ordinary shares with a nominal value of UAH 230 each. The total amount of this issue equals to UAH 1,010,068 thousand (USD 200,013 thousand).

## **19. Segment Analysis**

The Bank's primary format for reporting segment information is business segments. The Bank is organised on a basis of three main business segments:

- Retail banking – representing private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages.
- Corporate banking – representing direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products.
- Investment banking and treasury– representing trading in financial instruments, structured financing, corporate leasing, merger and acquisitions advice.

Transactions between the business segments are on normal commercial terms and conditions. Funds are ordinarily reallocated between segments, resulting in funding cost transfers disclosed in operating income. Interest charged for these funds is based on the Bank's cost of capital. There are no other material items of income or expense between the business segments. Segment assets and liabilities comprise operating assets and liabilities, being the majority of the balances sheet, but excluding taxation. Internal charges and transfer pricing adjustments have been reflected in the performance of each business segment.

## 19. Segment Analysis (Continued)

Segment information for the main reportable business segments of the Bank as at 31 December 2007 is set out below:

	<b>Retail banking</b>	<b>Corporate banking</b>	<b>Investment banking and treasury</b>	<b>Unallocated</b>	<b>Total</b>
<b>2007</b>					
<b>Assets</b>					
Segment assets	492,703	1,420,153	280,839	47,522	<b>2,241,217</b>
<b>Total assets</b>	<b>492,703</b>	<b>1,420,153</b>	<b>280,839</b>	<b>47,522</b>	<b>2,241,217</b>
<b>Liabilities</b>					
Segment liabilities	412,866	689,348	622,569	7,426	<b>1,732,209</b>
Current and deferred tax liabilities	-	-	-	26,288	<b>26,288</b>
<b>Total liabilities</b>	<b>412,866</b>	<b>689,348</b>	<b>622,569</b>	<b>33,714</b>	<b>1,758,497</b>
<b>Other segment items</b>					
Capital expenditure	21,603	19,510	485	953	<b>42,551</b>
Allowance for loan impairment	(4,169)	(10,655)	-	-	<b>(14,824)</b>
Depreciation and amortisation expense	(1,812)	(4,383)	(113)	(1,521)	<b>(7,829)</b>

## 19. Segment Analysis (Continued)

Segment information for the main reportable business segments of the Bank for the year ended 31 December 2007 is set out below:

	<b>Retail banking</b>	<b>Corporate banking</b>	<b>Investment banking and treasury</b>	<b>Unalloca- ted</b>	<b>Elimina- tions</b>	<b>Total</b>
<b>2007</b>						
External revenues	38,420	128,342	34,920	11,583	-	<b>213,265</b>
Revenues from other segments	2,504	-	7,761	30,400	(40,665)	-
<b>Total revenues</b>	<b>40,924</b>	<b>128,342</b>	<b>42,681</b>	<b>41,983</b>	<b>(40,665)</b>	<b>213,265</b>
Total revenues comprise:						
- Interest income	28,501	113,042	36,997	30,400	(40,665)	<b>168,275</b>
- Fee and commission income	12,341	14,182	3,256	7,657	-	<b>37,436</b>
- Other revenues	82	1,118	2,428	3,926	-	<b>7,554</b>
<b>Total revenues</b>	<b>40,924</b>	<b>128,342</b>	<b>42,681</b>	<b>41,983</b>	<b>(40,665)</b>	<b>213,265</b>
Segment result	(285)	31,269	(2,821)	10,040	-	<b>38,203</b>
Income tax expense	-	-	-	-	-	<b>(10,163)</b>
<b>Profit</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>28,040</b>

## 19. Segment Analysis (Continued)

Segment information for the main reportable business segments of the Bank as at 31 December 2006 is set out below:

	<b>Retail banking</b>	<b>Corporate banking</b>	<b>Investment banking and treasury</b>	<b>Unallocated</b>	<b>Total</b>
<b>2006</b>					
<b>Assets</b>					
Segment assets	126,408	655,407	229,560	33,605	<b>1,044,980</b>
<b>Total assets</b>	<b>126,408</b>	<b>655,407</b>	<b>229,560</b>	<b>33,605</b>	<b>1,044,980</b>
<b>Liabilities</b>					
Segment liabilities	204,385	421,835	222,838	4,311	<b>853,369</b>
Current and deferred tax liabilities	-	-	-	9,051	<b>9,051</b>
<b>Total liabilities</b>	<b>204,385</b>	<b>421,835</b>	<b>222,838</b>	<b>13,362</b>	<b>862,420</b>
<b>Other segment items</b>					
Capital expenditure	10,898	9,989	738	697	<b>22,322</b>
Allowance for loan impairment	(3,158)	(9,956)	12	-	<b>(13,102)</b>
Depreciation and amortisation expense	(1,060)	(3,061)	(98)	(1,501)	<b>(5,720)</b>

## 19. Segment Analysis (Continued)

Segment information for the main reportable business segments of the Bank for the year ended 31 December 2006 is set out below:

	<b>Retail banking</b>	<b>Corporate banking</b>	<b>Investment banking and treasury</b>	<b>Unalloca- ted</b>	<b>Elimina- tions</b>	<b>Total</b>
<b>2006</b>						
External revenues	12,292	73,995	20,272	5,410	-	<b>111,969</b>
Revenues from other segments	9,272	-	-	12,024	(21,296)	-
<b>Total revenues</b>	<b>21,564</b>	<b>73,995</b>	<b>20,272</b>	<b>17,434</b>	<b>(21,296)</b>	<b>111,969</b>
Total revenues comprise:						
- Interest income	14,399	64,135	15,201	12,024	(21,296)	<b>84,463</b>
- Fee and commission income	7,058	9,415	2,428	4,356	-	<b>23,257</b>
- Other revenues	107	445	2,643	1,054	-	<b>4,249</b>
<b>Total revenues</b>	<b>21,564</b>	<b>73,995</b>	<b>20,272</b>	<b>17,434</b>	<b>(21,296)</b>	<b>111,969</b>
Segment result	1,282	18,683	1,533	(4,650)	-	<b>16,848</b>
Income tax expense	-	-	-	-	-	<b>(5,520)</b>
<b>Profit</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>11,328</b>

## 19. Segment Analysis (Continued)

**Geographical segments.** Segment information for the main geographical segments of the Bank is set out below as at 31 December 2007 and as at 31 December 2006 and for the years then ended.

	<b>Ukraine</b>	<b>OECD</b>	<b>Non-OECD</b>	<b>Total</b>
<b>2007</b>				
<b>Segment assets</b>	2,151,669	81,804	7,744	<b>2,241,217</b>
<b>Total segment assets</b>	<b>2,151,669</b>	<b>81,804</b>	<b>7,744</b>	<b>2,241,217</b>
External revenues	207,753	5,265	247	<b>213,265</b>
Capital expenditure	42,551	-	-	<b>42,551</b>
Credit related commitments	389,405	1,600	708	<b>391,713</b>
<b>2006</b>				
<b>Segment assets</b>	974,465	64,700	5,815	<b>1,044,980</b>
<b>Total segment assets</b>	<b>974,465</b>	<b>64,700</b>	<b>5,815</b>	<b>1,044,980</b>
External revenues	108,360	3,587	22	<b>111,969</b>
Capital expenditure	22,322	-	-	<b>22,322</b>
Credit related commitments	252,061	437	45	<b>252,543</b>

External revenues and assets, and credit related commitments have been allocated based on the domicile of the counterparty. Cash on hand and premises and equipment and capital expenditure have been allocated based on the country in which they are physically held.

Balances and revenues with OECD countries includes Austria, Belgium, Canada, Czech Republic, Denmark, Germany, Japan, Netherlands, Poland, Sweden, Switzerland, United Kingdom, USA.

## 20. Interest Income and Expense

	2007	2006
<b>Interest income</b>		
Loans to customers		
- legal entities	112,682	63,753
- individuals	25,997	5,127
Due from other banks	15,231	11,180
Securities	14,365	4,403
<b>Total interest income</b>	<b>168,275</b>	<b>84,463</b>
<b>Interest expense</b>		
Individuals		
- term deposits	(20,238)	(9,380)
- current accounts	(857)	(635)
Legal entities		
- term deposits	(14,334)	(8,308)
- current accounts	(1,795)	(2,081)
Due to other banks	(8,075)	(4,593)
Eurobonds issued	(21,530)	-
Bonds issued	(3,492)	-
Other borrowed funds	(25,972)	(16,540)
<b>Total interest expense</b>	<b>(96,293)</b>	<b>(41,537)</b>
<b>Net interest income</b>	<b>71,982</b>	<b>42,926</b>



## **21. Fee and Commission Income and Expense**

	<b>2007</b>	<b>2006</b>
Payment cards	17,072	11,900
Foreign currency exchange	5,932	3,832
Payments	2,946	2,518
Documentary operations	4,167	2,030
Cash deposits and withdrawals	1,873	1,204
Other	5,446	1,773
<b>Fee and commission income</b>	<b>37,436</b>	<b>23,257</b>
Payment cards	(7,535)	(4,638)
Cash collections	(713)	(553)
Reuters	(349)	(360)
Payments	(403)	(326)
Documentary operations	(246)	(125)
Other	(1,075)	(143)
<b>Fee and commission expense</b>	<b>(10,321)</b>	<b>(6,145)</b>
<b>Net fee and commission income</b>	<b>27,115</b>	<b>17,112</b>

## **22. Other Income, net**

	<b>2007</b>	<b>2006</b>
Income from revaluation of investment property (Note 11)	1,545	550
Rental income (Note 11)	464	423
(Loss)/ gain on disposal of property and equipment	(17)	14
Other	426	232
<b>Total other income, net</b>	<b>2,418</b>	<b>1,219</b>

## 23. Operating Expenses

	2007	2006
Salary, employee benefits and compulsory contributions to the State funds	25,037	15,169
Depreciation and amortisation (Note 11)	7,829	5,720
Maintenance of premises and equipment	4,755	3,449
Lease of premises	2,768	1,306
Advertising, entertainment, representative offices maintenance	2,382	1,423
State duties and taxes, other than on income	1,764	1,394
Communication	1,631	1,094
Security services	952	786
Audit, legal, consulting services	742	870
Training	336	309
Expenses from revaluation of premises (Note 11)	240	-
Charitable contributions	189	121
Other	3,656	1,884
<b>Total operating expenses</b>	<b>52,281</b>	<b>33,525</b>

Included in salary, employee benefits and compulsory contributions to State funds are statutory social security and pension contributions of USD 6,001 thousand (2006: USD 3,209 thousand). Pension contributions are made into State pension fund which is a defined contribution plan.

## 24. Income Taxes

Income tax expense was comprised of the following:

	2007	2006
Current tax charge	6,555	6,991
Deferred tax	3,608	(1,471)
<b>Income tax expense for the year</b>	<b>10,163</b>	<b>5,520</b>

## 24. Income Taxes (Continued)

The income tax rate applicable to the Bank's income is 25% (2006: 25%). A reconciliation between the expected and the actual income tax expense is provided below:

	2007	2006
<b>Profit before income tax expense</b>	<b>38,203</b>	<b>16,848</b>
Theoretical tax charge at the applicable statutory rate (25%)	9,551	4,212
Tax effect of items which are not deductible or assessable for taxation purposes:		
- Income assessable for tax purposes only	95	64
- Income which is exempt from taxation	(147)	(4)
- Non deductible expenses	824	1,400
- Expenses deductible for tax purposes only	-	(2)
- Other non temporary differences	(160)	(150)
<b>Income tax expense for the year</b>	<b>10,163</b>	<b>5,520</b>

Deferred tax assets and liabilities as at 31 December and their movements for the respective years comprise:

	31 December 2006	Credited/(charged) to statement of changes in equity	Credited/ (charged) to statement of income	31 December 2007
<b>Tax effect of deductible and taxable temporary differences</b>				
Allowance for loan impairment and credit related commitments	2,036	-	(4,363)	(2,327)
Investment securities available-for-sale	14	(8)	1,322	1,328
Property and equipment and investment property	(11,862)	(12,348)	(1,739)	(25,949)
Accrued interest and commission income	722	-	1,685	2,407
Accrued interest and commission expense	1,099	-	(670)	429
Other	(128)	-	157	29
<b>Net deferred tax liability</b>	<b>(8,119)</b>	<b>(12,356)</b>	<b>(3,608)</b>	<b>(24,083)</b>

## 24. Income Taxes (Continued)

	31 December 2005	Credited/(charged) to statement of changes in equity	Credited/ (charged) to statement of income	31 December 2006
<b>Tax effect of deductible and taxable temporary differences</b>				
Allowance for loan impairment and credit related commitments	462	-	1,574	2,036
Non-current assets held for sale	889	-	(889)	-
Fair value of securities	(213)	14	213	14
Property and equipment and investment property	(5,702)	(5,253)	(907)	(11,862)
Accrued interest and commission income	406	-	316	722
Accrued interest and commission expense	41	-	1,058	1,099
Other	(234)	-	106	(128)
<b>Net deferred tax liability</b>	<b>(4,351)</b>	<b>(5,239)</b>	<b>1,471</b>	<b>(8,119)</b>

## 25. Risk Management

### *Introduction*

Risk is inherent in the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for the risk exposures relating to his or her responsibilities. The Bank is exposed to credit risk, liquidity risk and market risk, the latter being subdivided into trading and non-trading risks. It is also subject to operating risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Bank's strategic planning process.

### *Risk Management Process*

Risk management policy, monitoring and control are conducted by a number of specialised bodies and units within the Bank. The bodies most actively involved in such management are: Credit Risk Management Division and the Market and Operational Risk Management Division, reporting linearly to the Chairman of the Board and functionally to the Credit Council and the Assets and Liabilities Management Committee.

### *Supervisory Board*

The Supervisory Board has the highest degree of authority with respect to the Bank's risk management, and is empowered through the Bank's Charter to approve any transactions on behalf of the Bank for the amounts in excess of 20% of the value of the Banks equity capital.

## **25. Risk Management (Continued)**

### *Board of Directors*

The Board of Directors is generally responsible for the activities of the Bank, including those relating to risk management. The Board of Directors delegates its powers with respect to the overall asset and liability management of the Bank to the Assets and Liabilities Management Committee, approves the composition of this Committee and the Tariff Committee. In addition, the Board of Directors is responsible for development and preliminary approval of the Bank's credit policy.

### *Assets and Liabilities Committee*

Assets and Liabilities Committee is responsible for managing the Bank's assets and liabilities and the overall financial structure. It is also primarily responsible for the interest, currency and liquidity risks of the Bank.

### *Credit Risk Management Division*

Credit Risk Management Department is responsible for implementing and maintaining credit risk related procedures.

### *Market and Operational Risk Management Division*

Market and operational risk management division is responsible for development of risk management methodologies, procedures and reporting, which allows to perform a quantitative assessment of liquidity, interest and currency risks. This department is monitoring the above mentioned risks on a daily basis and controls implementation of Assets and Liabilities Management Committee decisions.

### *Risk measurement and reporting systems*

The Bank's risks are measured using a method which reflects both the expected loss likely to arise in normal circumstances and unexpected losses, which are an estimate of the ultimate actual loss based on statistical models. The models make use of probabilities derived from historical experience, adjusted to reflect the economic environment. The Bank also runs worse case scenarios that would arise in the event that extreme events which are unlikely to occur do, in fact, occur.

Monitoring and controlling risks is primarily performed based on limits established by the Bank. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept, with additional emphasis on selected industries. In addition the Bank monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risks types and activities.

## **25. Risk Management (Continued)**

Information compiled from all the businesses is examined and processed in order to analyse, control and identify early risks. This information is presented and explained to the Board of Directors, Assets and Liabilities Management Committee, Credit Council and the head of each respective business division. The report includes the information on aggregate credit exposure, credit metric forecasts, hold limit exceptions, liquidity and interest rate risks and risk profile changes. On a monthly basis detailed reporting of liquidity, currency and interest rate risks, industry, customer and geographic risks takes place. Senior management assesses the appropriateness of the allowance for credit losses on a quarterly basis. The Board of Directors receives a comprehensive risk report once a quarter which is designed to provide all the necessary information to assess and conclude on the risks of the Bank.

### *Risk mitigation*

As part of its overall risk management, the Bank uses derivatives and other instruments to manage exposures resulting from changes in interest rates, foreign currencies, equity risks, credit risks, and exposures arising from forecast transactions.

The Bank actively uses collateral to reduce its credit risks (see below for more detail).

### *Excessive risk concentration*

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risks, the Bank's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly.

### *Credit risk*

The Bank takes on exposure to credit risk which is the risk, that a counterparty will be unable to pay amounts in full when due. The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers. Such risks are monitored on a revolving basis and subject to a regular review. Limits on the level of credit risk by borrower are approved regularly by the Credit Council and Credit Committee of the Bank.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and principal repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed, in part, by obtaining collateral and corporate guarantees.

## **25. Risk Management (Continued)**

### *Derivative financial instruments*

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the balance sheet.

### *Credit-related commitments risks*

The Bank makes available to its customers guarantees which may require that the Bank make payments on their behalf. Such payments are collected from customers based on the terms of the letter of credit. They expose the Bank to similar risks to loans and these are mitigated by the same control processes and policies.

The table below shows the maximum exposure to credit risk for the components of the balance sheet, including derivatives. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting and collateral agreements and after deducting any allowance for impairment.

	<b>2007</b>	<b>2006</b>
Balance with the National Bank of Ukraine (Note 7)	54,856	78,183
Due from other banks (Note 8)	112,376	90,670
Loans to customers (Note 9)	1,675,942	676,121
Investment securities available for sale (Note 10)	122,791	67,715
Securities pledged under repurchase agreements - available for sale	20,101	-
Other assets	4,318	564
Financial contingencies and commitments (Note 28)	224,884	130,336
<b>Total credit risk exposure</b>	<b>2,215,268</b>	<b>1,043,589</b>

Where financial instruments are recorded at fair value, the amounts shown above represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

For more detail on the maximum exposure to credit risk for each class of financial instrument, references shall be made to the specific notes. The effect of collateral and other risk mitigation techniques is shown below.

### *Credit quality of financial assets*

The credit quality of financial assets is managed by the Bank internal credit ratings. The table below shows the credit quality by class of asset for loan-related balance sheet lines, based on the Bank's credit rating system.

## 25. Risk Management (Continued)

As at 31 December 2007	Note	Neither past due nor impaired			Overdue or individually impaired	Total
		High rating	Standard rating	Below the Standard rating		
Due from other banks	8	100,652	6,492	5,232	-	112,376
Loans to customers	9					
- Corporate loans		240,905	674,228	331,299	35,313	1,281,745
- Loans to individuals		132,712	248,613	5,541	15,976	402,842
- Discounted bills		16,302	-	4,282	-	20,584
- Reverse sale and repurchase agreements		11,583	-	-	-	11,583
Investment securities available for sale	10	37,160	69,657	15,974	-	122,791
Securities pledged under repurchase agreements - available for sale		20,101	-	-	-	20,101
<b>Total</b>		<b>559,415</b>	<b>998,990</b>	<b>362,328</b>	<b>51,289</b>	<b>1,972,022</b>

As at 31 December 2006	Note	Neither past due nor impaired			Overdue or individually impaired	Total
		High rating	Standard rating	Below the Standard rating		
Due from other banks	8	79,943	8,628	2,099	-	90,670
Loans to customers	9					
- Corporate loans		89,667	352,303	155,335	12,906	610,211
- Loans to individuals		32,143	56,628	-	2,273	91,044
- Discounted bills		-	765	-	-	765
Investment securities available for sale	10	10,186	38,112	19,417	-	67,715
<b>Total</b>		<b>211,939</b>	<b>456,436</b>	<b>176,851</b>	<b>15,179</b>	<b>860,405</b>

It is the Bank's policy to maintain accurate and consistent risk ratings across the credit portfolio. This facilitates focused management of the applicable risks and the comparison of credit exposures across all lines of business, geographic regions and products. The rating system is supported by a variety of financial analytics, combined with processed market information to provide the main inputs for the measurement of counterparty risk. All internal risk ratings are tailored to the various categories and are derived in accordance with the Bank's rating policy. The attributable risk ratings are assessed and updated regularly.



## 25. Risk Management (Continued)

### *Aging analysis of past due but not impaired loans per class of financial assets*

As at 31 December 2007, the Bank did not have past due but not impaired loans.

<b>As at 31 December 2006</b>	<b>Up to 30 days</b>	<b>From 31 to 60 days</b>	<b>From 61 to 90 days</b>	<b>More than 91 days</b>	<b>Total</b>
Loans to customers					
- Corporate loans	3,311	-	-	-	3,311
- Loans to individuals	803	117	13	5	938
<b>Total</b>	<b>4,114</b>	<b>117</b>	<b>13</b>	<b>5</b>	<b>4,249</b>

Of the total aggregate amount of gross past due but not impaired loans to customers, the fair value of collateral that the Bank held as at 31 December 2006 was USD 1,255 thousand. See 'Collateral and other credit enhancements' in Note 9 for the details of types of collateral held.

See Note 9 for more detailed information with respect to the allowance for impairment of loans to customers.

### *Impairment assessment*

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue by more than 60 days or there are any known difficulties in the cash flows of counterparties, credit rating downgrades, or infringement of the original terms of the contract. The Bank addresses impairment assessment in two areas: individually assessed allowances and collectively assessed allowances.

### *Individually assessed allowances*

The Bank determines the allowances appropriate for each individually significant loan on an individual basis. Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts and the expected dividend payout should bankruptcy ensue, the availability of other financial support and the realisable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention.

### *Collectively assessed allowances*

Allowances are assessed collectively for losses on loans to customers that are not individually significant (including credit cards, residential mortgages and unsecured consumer lending) and for individually significant loans where there is not yet objective evidence of individual impairment. Allowances are evaluated at each reporting date with each portfolio receiving a separate review.

## **25. Risk Management (Continued)**

The collective assessment takes account of impairment that is likely to be present in the portfolio even though there is not yet any objective evidence of the impairment in an individual assessment. Impairment losses are estimated by taking into consideration of the following information: historical losses on the portfolio, current economic conditions, the appropriate delay between the time a loss is likely to have been incurred and the time it will be identified as requiring an individually assessed impairment allowance, and expected receipts and recoveries once impaired. The impairment allowance is then reviewed by credit management to ensure alignment with the Bank's overall policy.

Financial guarantees and letters of credit are assessed and provision made in a similar manner as for loans.

### ***Liquidity risk and funding management***

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis.

The Bank maintains a portfolio of diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. The Bank also has committed lines of credit that it can access to meet liquidity needs. In addition, the Bank maintains certain level of funds with the NBU (including mandatory reserve balance) and on correspondent accounts with other banks to meet its own and clients' obligations.

The liquidity position is assessed and managed by the Bank, based on certain liquidity ratios established by the NBU. As at 31 December, these ratios were as follows:

<b><i>Ratio</i></b>	<b>2007, %</b>	<b>2006, %</b>
<b>N4</b> "Instant Liquidity Ratio" (cash and balances on correspondent accounts / liabilities repayable on demand) (minimum required by the NBU – 20%)	57.48	68.09
<b>N5</b> "Current Liquidity Ratio" (assets receivable or realisable within 31 days / liabilities repayable within 31 days) (minimum required by the NBU – 40%)	77.78	75.03
<b>N6</b> "Short-term Liquidity Ratio" (certain assets with original maturity up to 1 year / liabilities with original maturity up to 1 year including off-balance sheet commitments) (minimum required by the NBU – 20%)	42.10	32.41

### ***Analysis of financial liabilities by remaining contractual maturities***

The table below summarises the maturity profile of the Bank's financial liabilities at 31 December 2007 based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Bank expects that many customers will not request repayment on the earliest date the Bank could be required to pay and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

## 25. Risk Management (Continued)

<b>As at 31 December 2007</b>	<b>Up to 1 month</b>	<b>From 1 to 3 months</b>	<b>From 3 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 12 months</b>	<b>Total</b>
Due to other banks	70,855	450	270	-	-	<b>71,575</b>
Customer accounts	334,027	80,327	175,996	178,598	95,526	<b>864,474</b>
Eurobonds issued	-	10,386	-	-	332,078	<b>342,464</b>
Bonds issued	156	-	-	-	77,023	<b>77,179</b>
Other borrowed funds	15,996	7,122	97,626	343,367	61,366	<b>525,477</b>
<b>Total undiscounted financial liabilities</b>	<b>421,034</b>	<b>98,285</b>	<b>273,892</b>	<b>521,965</b>	<b>565,993</b>	<b>1,881,169</b>

  

<b>As at 31 December 2006</b>	<b>Up to 1 month</b>	<b>From 1 to 3 months</b>	<b>From 3 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 12 months</b>	<b>Total</b>
Due to other banks	53,475	-	66	-	43	<b>53,584</b>
Customer accounts	267,015	36,331	105,385	79,879	24,368	<b>512,978</b>
Other borrowed funds	15,530	55,406	80,991	129,938	22,256	<b>304,121</b>
<b>Total undiscounted financial liabilities</b>	<b>336,020</b>	<b>91,737</b>	<b>186,442</b>	<b>209,817</b>	<b>46,667</b>	<b>870,683</b>

The table below shows the contractual expiry by maturity of the Bank's financial commitments and contingencies.

	<b>Up to 1 month</b>	<b>From 3 to 12 months</b>	<b>From 1 to 5 years</b>	<b>More than 5 years</b>	<b>Total</b>
<b>2007</b>	85,150	70,439	71,879	-	227,468
<b>2006</b>	70,563	55,142	6,803	31	132,539

The Bank expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

### *Market risk – Non-trading*

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchanges, and other prices. The Bank manages exposures to market risk for non-trading portfolios. Non-trading positions are managed and monitored using other sensitivity analysis. Except for the concentrations within foreign currency, the Bank has no significant concentration of market risk.

### *Interest rate risk*

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Bank's income statement.

The sensitivity of the statement of income is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held at 31 December 2007.

## 25. Risk Management (Continued)

Interest rate	2007		2006	
	Change in interest rate, basis points	Effect on profit before income tax expense	Change in interest rate, basis points	Effect on profit before income tax expense
Libor	+75	(291)	+50	(406)
Libor	-125	485	-100	812
Euribor	+75	169	+150	573
Euribor	-150	(338)	-50	(191)

### *Currency risk*

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Management Board has set limits on positions by currency based on the NBU regulations. Positions are monitored on a daily basis.

The tables below indicate the currencies to which the Bank had significant exposure at 31 December 2007 on its non-trading monetary assets and liabilities and its forecast cash flows. The analysis calculates the effect of a reasonably possible movement of the currency rate against hryvnia, with all other variables held constant on the statement of income (due to the fair value of currency sensitive non-trading monetary assets and liabilities). The effect on equity does not differ from the effect on the statement of income. A negative amount in the table reflects a potential net reduction in the statement of income or equity, while a positive amount reflects a net potential increase.

Currency	2007		2006	
	Change in currency rate, %	Effect on profit before income tax expense	Change in currency rate, %	Effect on profit before income tax expense
US dollars	+4.0	1,182	+4.0	(95)
US dollars	-2.0	(597)	-2.0	48
Euro	+10.1	493	+10.3	75
Euro	-8.4	(410)	-8.5	(62)

### *Operational risk*

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Bank cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Bank is able to manage the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

## 26. Fair Values of Financial Instruments

Set out below is a comparison by class of the carrying amounts and fair values of the Bank's financial instruments that are carried in the financial statements. The table does not include the fair values of non-financial assets and non-financial liabilities.

	2007			2006		
	Carrying value	Fair value	Unrecognized income (expense)	Carrying value	Fair value	Unrecognized income (expense)
<b>Financial assets</b>						
Cash on hand	57,223	57,223	-	27,188	27,188	-
Balance with the National Bank of Ukraine	54,856	54,856	-	78,183	78,183	-
Due from other banks	112,376	113,098	722	90,670	89,672	(998)
Loans to customers	1,675,942	1,708,351	32,409	676,121	644,055	(32,066)
Investment securities available for sale	122,791	122,791	-	67,715	67,715	-
Securities pledged under repurchase agreements - available for sale	20,101	20,101	-	-	-	-
<b>Financial liabilities</b>						
Due to other banks	71,566	71,566	-	53,541	53,541	-
Customer accounts	832,192	806,744	(25,448)	501,622	496,699	(4,923)
Eurobonds issued	282,896	257,125	(25,771)	-	-	-
Bonds issued	59,586	59,688	102	-	-	-
Other borrowed funds	474,706	470,589	(4,117)	290,838	286,533	(4,305)
<b>Total unrecognized change in unrealised in fair value</b>	<b>-</b>	<b>-</b>	<b>(22,103)</b>	<b>-</b>	<b>-</b>	<b>(42,192)</b>

The following describes the methodologies and assumptions used to determine fair values for those financial instruments which are not already recorded at fair value in the financial statements.

### *Assets for which fair value approximates carrying value*

For financial assets and financial liabilities that are liquid or having a short term maturity (less than three months) it is assumed that the carrying amounts approximate their fair value. This assumption is also applied to demand deposits, savings accounts without a specific maturity and variable rate financial instruments.

## 26. Fair Values of Financial Instruments (Continued)

### *Fixed rate financial instruments*

The fair value of fixed rate financial assets and liabilities carried at amortised cost are estimated by comparing market interest rates when they were first recognised with current market rates offered for similar financial instruments. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and maturity. For quoted debt issued the fair values are calculated based on quoted market prices. For those notes issued where quoted market prices are not available, a discounted cash flow model is used based on a current interest rate yield curve appropriate for the remaining term to maturity.

### *Financial instruments recorded at fair value*

The following table shows an analysis of financial instruments recorded at fair value, between those whose fair value is based on quoted market prices, those involving valuation techniques where all the model inputs are observable in the market, and those where the valuation techniques involve the use of non-market observable inputs.

	Quoted market price	Valuation techniques – market observable inputs	Valuation techniques – non- market observable inputs	Unrecogni- sed gain/(loss)	Total
<b>As at 31 December 2007</b>					
<b>Financial assets</b>					
Investment securities available for sale	66,746	14,226	41,819	-	122,791
Securities pledged under repurchase agreements - available for sale	20,101	-	-	-	20,101
	Quoted market price	Valuation techniques – market observable inputs	Valuation techniques – non- market observable inputs	Unrecogni- sed gain/(loss)	Total
<b>As at 31 December 2007</b>					
<b>Financial assets</b>					
Investment securities available for sale	62,714	5,001	-	-	67,715

Certain financial instruments are recorded at fair value using valuation techniques as current market transactions or observable market data are not available. Their fair value is determined using discounted cash flow analysis. The potential effect of using reasonably possible alternative assumptions for valuing financial instruments would reduce the fair value by USD 567 thousand.

## 27. Maturity Analysis of Financial Assets and Liabilities

The table below shows an analysis of financial assets and liabilities according to when they are expected to be recovered or settled. See Note 25 “Risk Management” for the Bank’s contractual undiscounted repayment obligations.

As at 31 December 2007	Up to 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	More than 12 months	Total
<b>Assets</b>						
Cash on hand and in transit	57,223	-	-	-	-	<b>57,223</b>
Balances with the National Bank of Ukraine	54,856	-	-	-	-	<b>54,856</b>
Due from other banks	105,695	86	1,845	982	3,768	<b>112,376</b>
Loans to customers	118,792	96,536	146,066	317,652	996,896	<b>1,675,942</b>
Investment securities available for sale	52,855	14,724	21,030	33,984	198	<b>122,791</b>
Securities pledged under repurchase agreements - available for sale	20,101	-	-	-	-	<b>20,101</b>
<b>Total assets</b>	<b>409,522</b>	<b>111,346</b>	<b>168,941</b>	<b>352,618</b>	<b>1,000,862</b>	<b>2,043,289</b>
<b>Liabilities</b>						
Due to other banks	70,855	450	261	-	-	<b>71,566</b>
Customer accounts	334,101	80,327	175,996	178,598	63,170	<b>832,192</b>
Eurobonds issued	-	10,386	-	-	272,510	<b>282,896</b>
Bonds issued	180	-	-	-	59,406	<b>59,586</b>
Other borrowed funds	15,995	7,123	97,625	341,170	12,793	<b>474,706</b>
<b>Total liabilities</b>	<b>421,131</b>	<b>98,286</b>	<b>273,882</b>	<b>519,768</b>	<b>407,879</b>	<b>1,720,946</b>
<b>Net</b>	<b>(11,609)</b>	<b>13,060</b>	<b>(104,941)</b>	<b>(167,150)</b>	<b>592,983</b>	<b>322,343</b>

## 27. Maturity Analysis of Financial Assets and Liabilities (Continued)

As at 31 December 2006	Up to 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	More than 12 months	Total
<b>Assets</b>						
Cash on hand and in transit	27,188	-	-	-	-	<b>27,188</b>
Balances with the National Bank of Ukraine	78,183	-	-	-	-	<b>78,183</b>
Due from other banks	84,706	1,393	3,427	968	176	<b>90,670</b>
Loans to customers	47,925	61,630	94,607	156,930	315,029	<b>676,121</b>
Investment securities available for sale	8,579	8,057	10,850	40,229	-	<b>67,715</b>
<b>Total assets</b>	<b>246,581</b>	<b>71,080</b>	<b>108,884</b>	<b>198,127</b>	<b>315,205</b>	<b>939,877</b>
<b>Liabilities</b>						
Due to other banks	53,476	-	65	-	-	<b>53,541</b>
Customer accounts	267,901	36,124	105,254	79,551	12,792	<b>501,622</b>
Other borrowed funds	15,706	55,397	80,982	129,391	9,362	<b>290,838</b>
<b>Total liabilities</b>	<b>337,083</b>	<b>91,521</b>	<b>186,301</b>	<b>208,942</b>	<b>22,154</b>	<b>846,001</b>
<b>Net</b>	<b>(90,502)</b>	<b>(20,441)</b>	<b>(77,417)</b>	<b>(10,815)</b>	<b>293,051</b>	<b>93,876</b>

The Bank's capability to repay its liabilities relies on its ability to realise an equivalent amount of assets within the same period of time. There is a significant deficit in the period less than one year, resulting from a significant concentration of loans received from international financial institutions (Note 16).

The maturity analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due up to 1 month in the tables above.

Included in amounts due to customers are term deposits of individuals. In accordance with the Ukrainian legislation, the Bank is obliged to repay such deposits upon demand of a depositor (Note 13).

The Bank has access to diversified funding resources. Funds are raised using a broad range of instruments including deposits, certificates of deposits, Eurobonds, local bonds and share capital. The Bank strives to maintain a balance between continuity of funding and flexibility through the use of liabilities with a range of maturities.



## **28. Contingencies, Commitments and Derivative Financial Instruments**

### ***Legal***

The Bank is involved in various legal proceedings in the ordinary course of business. On the basis of its own estimates and internal professional advice, Management does not believe the result of any such actions will have a material adverse effect on the Bank's financial position or results of operations.

### ***Tax and other regulatory compliance***

Ukrainian legislation and regulations regarding taxation and other operational matters, including currency exchange control and custom regulations, continue to evolve. Legislation and regulations are not always clearly written and are subject to varying interpretations by local, regional and national authorities, and other governmental bodies. Instances of inconsistent interpretations are not unusual. Management believes that its interpretation of the relevant legislation is appropriate and that the Bank has complied with all regulations and paid or accrued all taxes and withholdings that are applicable.

At the same time there is a risk that transactions and interpretations that have not been challenged in the past may be challenged by the authorities in the future, although this risk significantly diminishes with passage of time. It is not practical to determine the amount of unasserted claims that may manifest, if any, or the likelihood of any unfavourable outcome.

### ***Capital expenditure commitments***

As at 31 December 2007, the Bank had capital expenditure commitments in respect of purchase of equipment of USD 9,404 thousand (2006: USD 4,525 thousand). The Bank's Management has already allocated the necessary resources in respect of this commitment. The Bank's Management believes that future income and funding will be sufficient to cover this commitment and any similar commitments.

### ***Compliance with covenants***

The Bank is subject to certain covenants related primarily to other borrowed funds. Non-compliance with such covenants may result in negative consequences for the Bank including growth in the cost of borrowings and declaration of default. In particular, the Bank is required to maintain certain level of equity, capital adequacy ratio, liquid assets to total assets ratio, maximum exposure to a single party to capital, maximum exposure to a single party which is a connected party to the Bank to capital, ratio of operating expenses to operating results, ratio of fixed and intangible assets to capital. Failure to comply with these requirements could lead to early withdrawal of funds by the creditors upon their discretion.

### ***Credit related commitments***

Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the risk of clients' defaults or inability to perform the contract with a counterparty. The Bank manages its risk of loss by requiring a significant proportion guarantees to be secured with deposits in the Bank. Documentary and commercial letters of credit, which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate or cash deposits and therefore carry less risk than a direct borrowing.

## **28. Contingencies, Commitments and Derivative Financial Instruments (Continued)**

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss. However, due to its revocable nature the Bank is able to refuse to issue the loans, guarantees or letters of credit to the customer due to deterioration of the customer's solvency.

The total outstanding contractual amount of undrawn credit lines, letters of credit, and guarantees does not necessarily represent future cash requirements, as these financial instruments may expire or terminate without being funded.

Letters of credit issued by the Bank are as follows:

	<b>2007</b>	<b>2006</b>
Confirmed export letters of credit	2,112	482
Import letters of credit	104,020	15,594
Cash collateral (Note 12, 13)	(8,131)	(2,013)
Provision for import letters of credit	(1,322)	(203)
<b>Total letters of credit</b>	<b>96,679</b>	<b>13,860</b>

Guarantees issued are as follows:

	<b>2007</b>	<b>2006</b>
Guarantees and promissory note endorsements	121,336	115,473
Cash collateral (Note 12, 13)	(7,678)	(6,645)
Provision for guarantees	(1,262)	(1,010)
<b>Total guarantees</b>	<b>112,396</b>	<b>107,818</b>

The amount of undrawn commitments to extend credit issued by the Bank as at 31 December 2007 was USD 180,054 thousand (2006: USD 129,652 thousand). As at 31 December 2007 and 2006 the Bank did not have irrevocable commitments to extend credit.

As at 31 December 2007, the Bank did not have any bond underwriting commitments (2006: USD 990 thousand).

## 28. Contingencies, Commitments and Derivative Financial Instruments (Continued)

Movements in the provision for credit related commitments are as follows:

	2007	2006
Provision for credit related commitments as at 1 January	1,213	617
Charge for provision for credit related commitments during the year	1,343	587
Exchange rate impact	28	9
<b>Provision for credit related commitments as at 31 December (Note 17)</b>	<b>2,584</b>	<b>1,213</b>

### *Operating lease commitments*

Where the Bank is the lessee, the future minimum lease payments under operating leases of premises are as follows:

	2007	2006
Not later than 1 year	3,775	1,559
Later than 1 year and not later than 5 years	8,821	3,007
Later than 5 years	10,662	7,013
<b>Total operating lease commitments</b>	<b>23,258</b>	<b>11,579</b>

### *Derivative financial instruments*

The Bank had outstanding foreign exchange contracts with banks as at 31 December 2007:

	2007			
	Purchase of foreign currency	(Sale of foreign currency)	Positive fair value	(Negative fair value)
Currency forwards	380,824	(380,966)	910	(1,052)
Currency swaps	610,099	(610,148)	1,502	(1,551)
<b>Total</b>	<b>990,923</b>	<b>(991,114)</b>	<b>2,412</b>	<b>(2,603)</b>

## **28. Contingencies, Commitments and Derivative Financial Instruments (Continued)**

The Bank had outstanding foreign exchange contracts with banks as at 31 December 2006:

	<b>2006</b>			
	<b>Purchase of foreign currency</b>	<b>(Sale of foreign currency)</b>	<b>Positive fair value</b>	<b>(Negative fair value)</b>
Currency forwards	40,829	(40,843)	1	(15)
Currency swaps	142,043	(142,021)	79	(57)
<b>Total</b>	<b>182,872</b>	<b>(182,864)</b>	<b>80</b>	<b>(72)</b>

The resulting net fair value gain or loss was recorded in the gains less losses from dealing with foreign currencies.

### ***Fiduciary assets***

These assets are not included in the Bank's balance sheet as they are not assets of the Bank. The nominal values disclosed below are normally different from the fair values of the respective securities.

	<b>2007 Nominal value</b>	<b>2006 Nominal value</b>
Shares in companies and other securities held on behalf of customers	3,945	15,856

As at 31 December 2007 and 31 December 2006 no insurance cover for fiduciary assets was maintained.

## 29. Related Party Transactions

For the purposes of these financial statements, parties are generally considered to be related if one party has the ability to control the other party, is under common control, or can exercise significant influence over the other party in making financial or operational decisions as defined by IAS 24 "Related Party Disclosures". In considering each possible related party relationship, attention is paid to the substance of the relationship, not merely the legal form.

In the normal course of business the Bank enters into transactions with significant shareholders and companies with which the Bank has significant shareholders in common. These transactions include settlements, loans, deposits, trade finance and foreign currency transactions. The outstanding balances as at 31 December 2007 and as at 31 December 2006 and income and expenses for the years then ended are as follows:

<b>As at 31 December 2007</b>	<b>Parent company</b>	<b>Entities under common control</b>	<b>Management</b>	<b>Other related parties</b>
<b>Assets</b>				
Investment securities available for sale	-	1,712 (12.8)	-	-
Loans to customers (interest rate, % p.a)	-	22,311 (12.0)	356 (8.8)	831 (11.3)
Allowance for loan impairment	-	(308)	(3)	(8)
Other assets	-	415	-	-
<b>Liabilities</b>				
Due to other banks (interest rate, % p.a)	-	1,687 (0.5)	-	-
Customer accounts (interest rate, % p.a)	14 (0.5)	20,846 (3.4)	526 (10.4)	4,180 (9.0)
<b>Credit related commitments</b>				
Guarantees	-	75	-	-
Provision for credit related commitments	-	(1,209)	-	-
Promissory note endorsements	-	1,140	-	-
Revocable commitments to extend credit	-	14,325	-	-
Non-confirmed letters of credit	-	1,525	-	-
<b>Income / expense</b>				
Interest income	-	1,649	19	24
Interest expense	(36)	(1,049)	(7)	(45)
Fee and commission income	9	2,091	2	3
Fee and commission expense	-	(440)	-	(1)
Trade income	-	(14)	-	-
Other income	6	24	-	-
Allowance for loan impairment	-	(89)	-	-
Recovery of provision for credit related commitments	-	15	-	-
Lease expense	-	(3)	-	-
Insurance expense	-	(248)	-	-

## 29. Related Party Transactions (Continued)

<b>As at 31 December 2006</b>	<b>Parent company</b>	<b>Entities under common control</b>	<b>Management</b>	<b>Other elated parties</b>
<b>Assets</b>				
Loans to customers (interest rate, % p.a)	-	8,757 (15.4)	143 (4.5)	51 (3.0)
Allowance for loan impairment	-	(219)	(3)	(10)
Other assets	-	6	-	-
<b>Liabilities</b>				
Due to other banks (interest rate, % p.a)	-	1,673 (0.4)	-	-
Customer accounts (interest rate, % p.a)	2 (0.5)	67,903 (8.9)	287 (9.0)	1,188 (4.3)
Other liabilities	-	100	-	-
<b>Credit related commitments</b>				
Guarantees	-	1,019	-	-
Cash collateral	-	(229)	-	-
Provision for credit related commitments	-	(20)	-	-
Promissory note endorsements	-	4,580	-	-
Revocable commitments to extend credit	-	3,298	-	-
Non-confirmed letters of credit	-	55	-	-
<b>Income / expense</b>				
Interest income	-	1,250	8	3
Interest expense	(37)	(4,910)	(18)	(54)
Fee and commission income	-	2,071	-	-
Fee and commission expense	-	(380)	-	-
Other income	-	1	-	-
(Provision for)/recovery of provision for loan impairment	-	46	1	(9)
Provision for losses on credit related commitments	-	138	-	-
Lease expense	-	(129)	-	-
Insurance expense	-	(186)	-	-

The allowance for loan impairment in respect of loans to related parties has been assessed on a portfolio basis in respect of the majority of loans.

## 29. Related Party Transactions (Continued)

During the year movements on related parties' loan accounts were as follows:

	Parent company	Entities under common control	Management	Other related parties
Loans granted to related parties during the year	-	177,282	535	816
Amounts repaid by related parties during the year	-	163,728	322	36

During 2006 the year movements on related parties' loan accounts were as follows:

	Parent company	Entities under common control	Management	Other related parties
Loans granted to related parties during the year	-	67,693	-	1
Amounts repaid by related parties during the year	-	69,212	24	9

In 2007, the remuneration of members of the Management Board comprised salaries of USD 826 thousand (2006: USD 525 thousand), compulsory contributions to the State funds of USD 29 thousand (2006: USD 19 thousand) and other benefits of USD 6 thousand (2006: USD 2 thousand). In 2007, benefits paid to the Supervisory Council were USD 177 thousand (2006: 112 thousand).

## 30. Capital

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the ratios established by the Basel Capital Accord 1988 and the ratios established by the NBU in supervising the Bank.

During 2007, the Bank had complied in full with all its externally imposed capital requirements.

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

### 30. Capital (Continued)

#### *NBU capital adequacy ratio*

The NBU requires banks to maintain a capital adequacy ratio of 10% of risk-weighted assets, computed based on UAR. As at 31 December 2007 and 2006, the Bank's capital adequacy ratio on this basis was as follows:

	2007	2006
Main capital	348,028	112,153
Additional capital	87,400	53,534
Less: deductions from capital	-	-
<b>Total capital</b>	<b>435,428</b>	<b>165,687</b>
<b>Risk weighted assets</b>	<b>2,898,337</b>	<b>1,132,901</b>
<b>Capital adequacy ratio</b>	<b>15.02%</b>	<b>14.63%</b>

Regulatory capital consists of Tier 1 capital, which comprises paid in registered share capital, share premium, reserves created in accordance with the Ukrainian legislation less net book value of intangible assets, capital investment in intangible assets and losses of current and prior years. The other component of regulatory capital is Tier 2 capital, which includes standard provisions for interbank and customer loans, property revaluation reserve, current year profit decreased for the amount of accrued income overdue for more than 30 days net of provision for doubtful accrued interest, subordinated long-term debt, retained earnings of prior years.

#### *Capital adequacy ratio under Basel Capital Accord 1988*

The Bank's capital adequacy ratio, computed in accordance with the Basel Capital Accord 1988, with subsequent amendments including the amendment to incorporate market risks, as at 31 December 2007 and 2006, comprised:

	2007	2006
Tier 1 capital	415,164	151,292
Tier 2 capital	88,871	44,666
<b>Total capital</b>	<b>504,035</b>	<b>195,958</b>
<b>Risk weighted assets</b>	<b>2,369,998</b>	<b>934,077</b>
<b>Tier 1 capital ratio</b>	<b>17.52%</b>	<b>16.20%</b>
<b>Total capital ratio</b>	<b>21.27%</b>	<b>20.98%</b>



### **31. Subsequent Events**

In January 2008, the Bank received a loan from ING BELGIUM SA/NV BRUSSELS in the amount of USD 18,000 thousand. The loan bears interest at 6 months PREVALING INTERBANK MARKET RATE (as defined by ING BELGIUM SA/NV BRUSSELS) + 2.75% and matures in January 2009.

In January 2008, the Bank received a loan from Nordea bank Finland plc of EUR 5,000 thousand. The loan bears interest at 6 months Euribor + 2.25% and matures in August 2008.

In August 2008, the Bank has attracted a syndicated loan of USD 154,000 thousand through Standard Bank Plc. The loan bears interest at Libor + 1.95% p.a. and matures in August 2009.

Signed on behalf of the Management Board on 19 September 2008.

O.G. Voropaeva (Temporary Acting Chairman of the Management Board)



O.M. Moshkalova (Chief Accountant)

